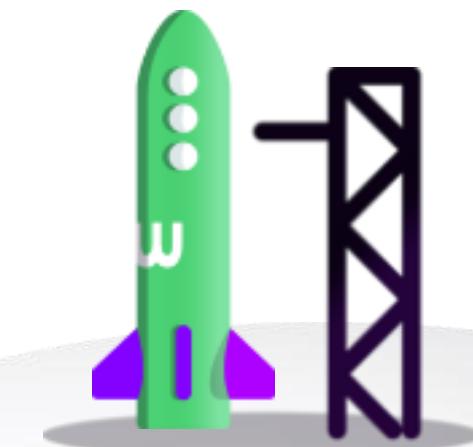


**26 Oktober 2021**

# wortell Belgium launch event



**Keynotes**

**9:30 tot 12:00**



# Digital optimism

## in Belgium & Luxembourg

with Wortell

# Digital Optimism – Industry / Market

Industry

Societal  
Challenges

Economic  
Recovery

# Digital Optimism

Industry / Market

Microsoft Cloud

Culture



## Our mission

Empower every person and  
every organization on the planet  
to achieve more

# Digital Sovereignty

with

## Urgency

# Digital Optimism: Microsoft Cloud

- Comprehensive and Trusted
- Digital Capability/Sovereignty
- Tech and Business Aligned
- Integrated but Open
- Hybrid at its core
- Innovation



# Microsoft Cloud

Industry clouds

Microsoft 365

LinkedIn

Microsoft  
Dynamics 365

GitHub

Microsoft  
Power Platform

Microsoft Azure

Identity, security, management, and compliance



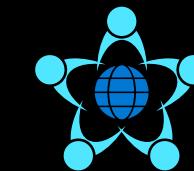
Microsoft Cloud  
for Financial Services



Microsoft Cloud  
for Healthcare



Microsoft Cloud  
for Manufacturing



Microsoft Cloud  
for Nonprofit



Microsoft Cloud  
for Retail



Microsoft Cloud for Sustainability

# Microsoft Cloud



Modern  
work



Business  
applications



Infrastructure



Digital and  
app innovation



Data & AI



Security

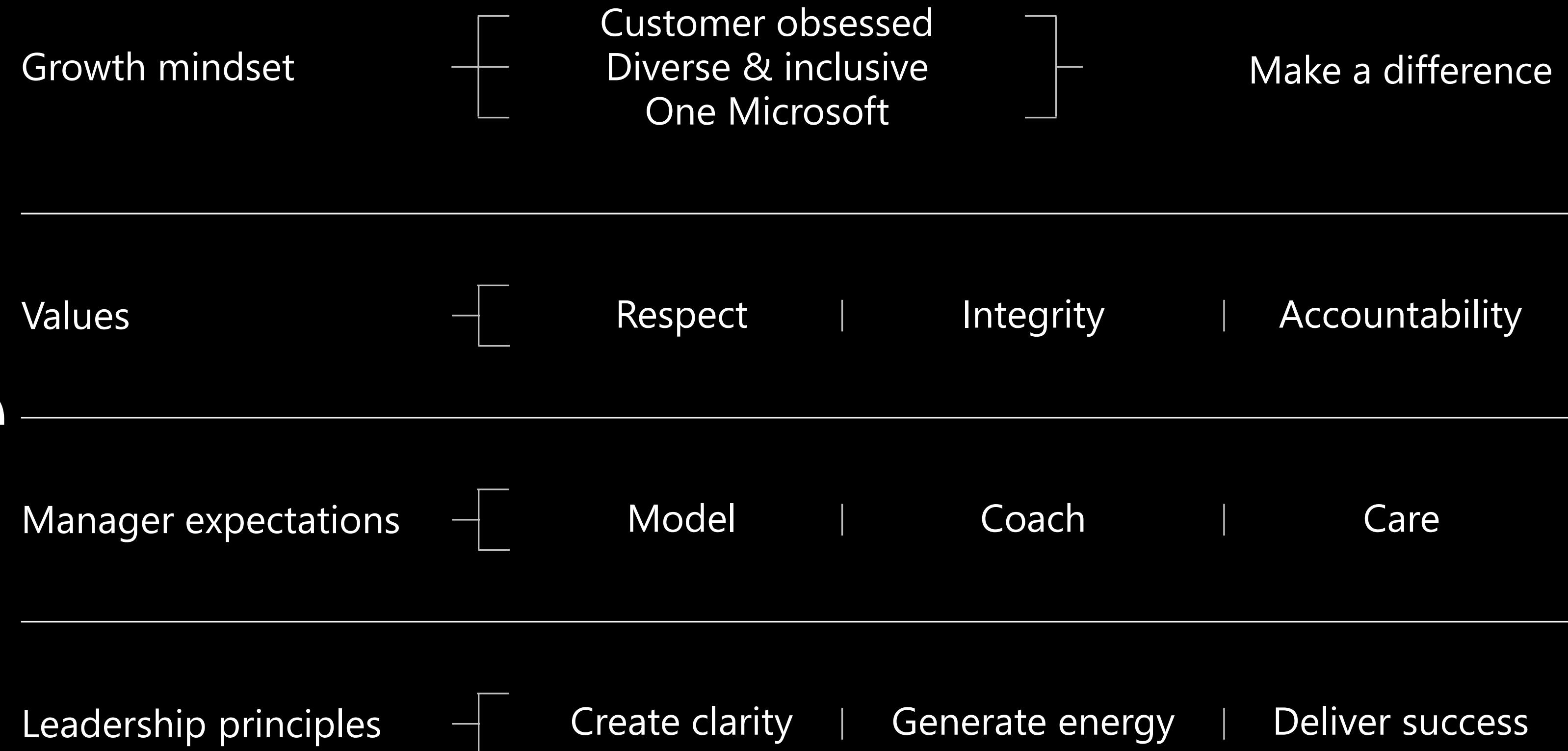
# Digital Optimism: Microsoft Cloud

- Comprehensive and Trusted
- Digital Capability/Sovereignty
- Tech and Business Aligned
- Integrated but Open
- Hybrid at its core
- Innovation

# Digital Optimism – Culture

# Culture

---





**is nu**

**wortell**



We  
empower  
people.

wortell

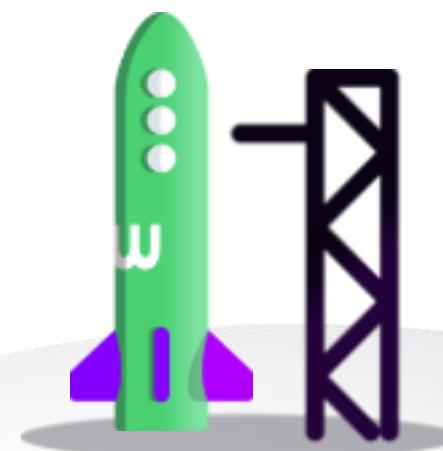
We  
empower  
you.



wortell

**Wortell Belgium launch event**

# **Product- en dienstenportfolio**



Even voorstellen

## Wie is wie?



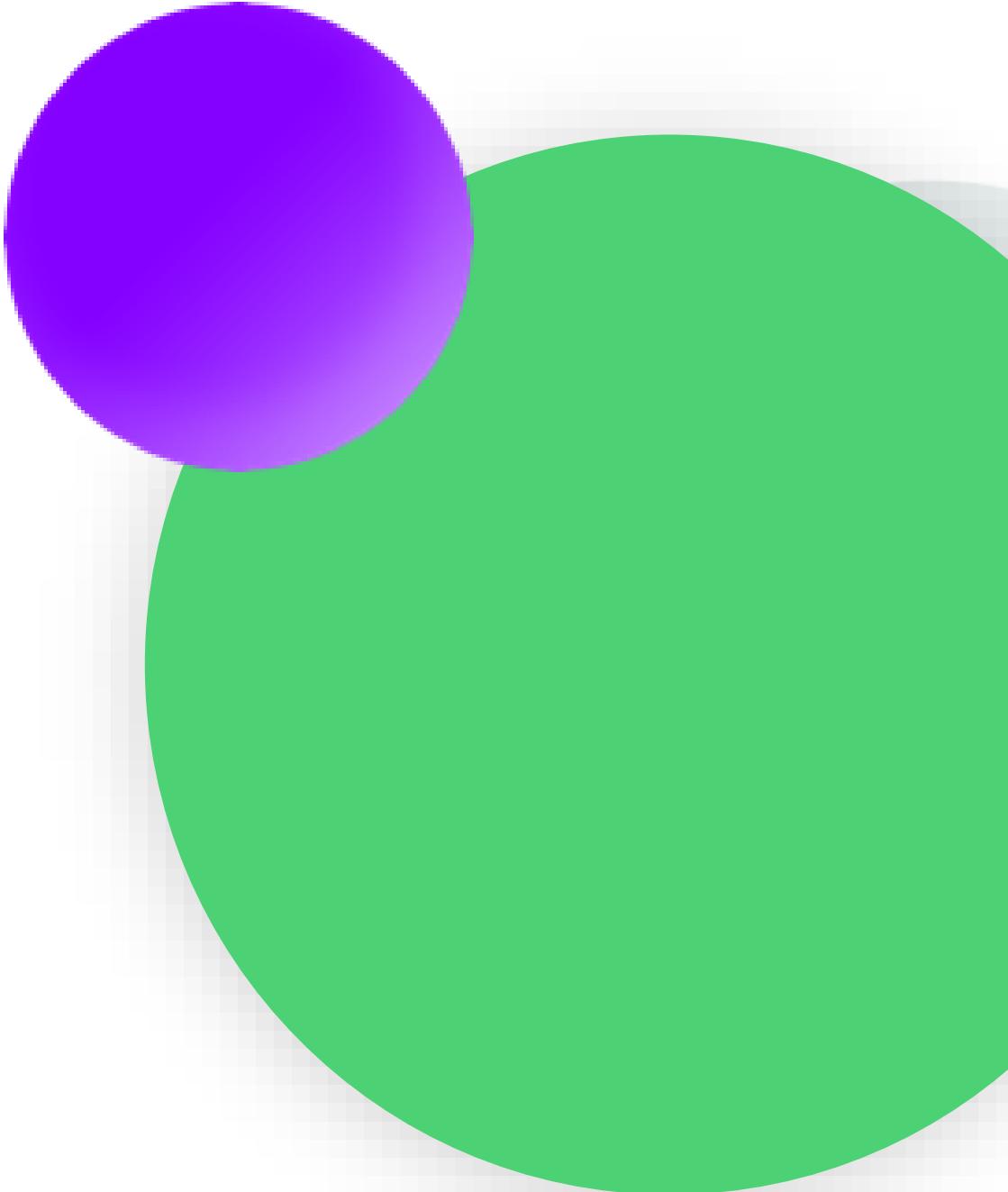
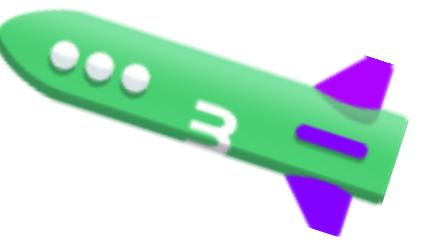
**Margo Kosters**

Business Productivity  
Consultant



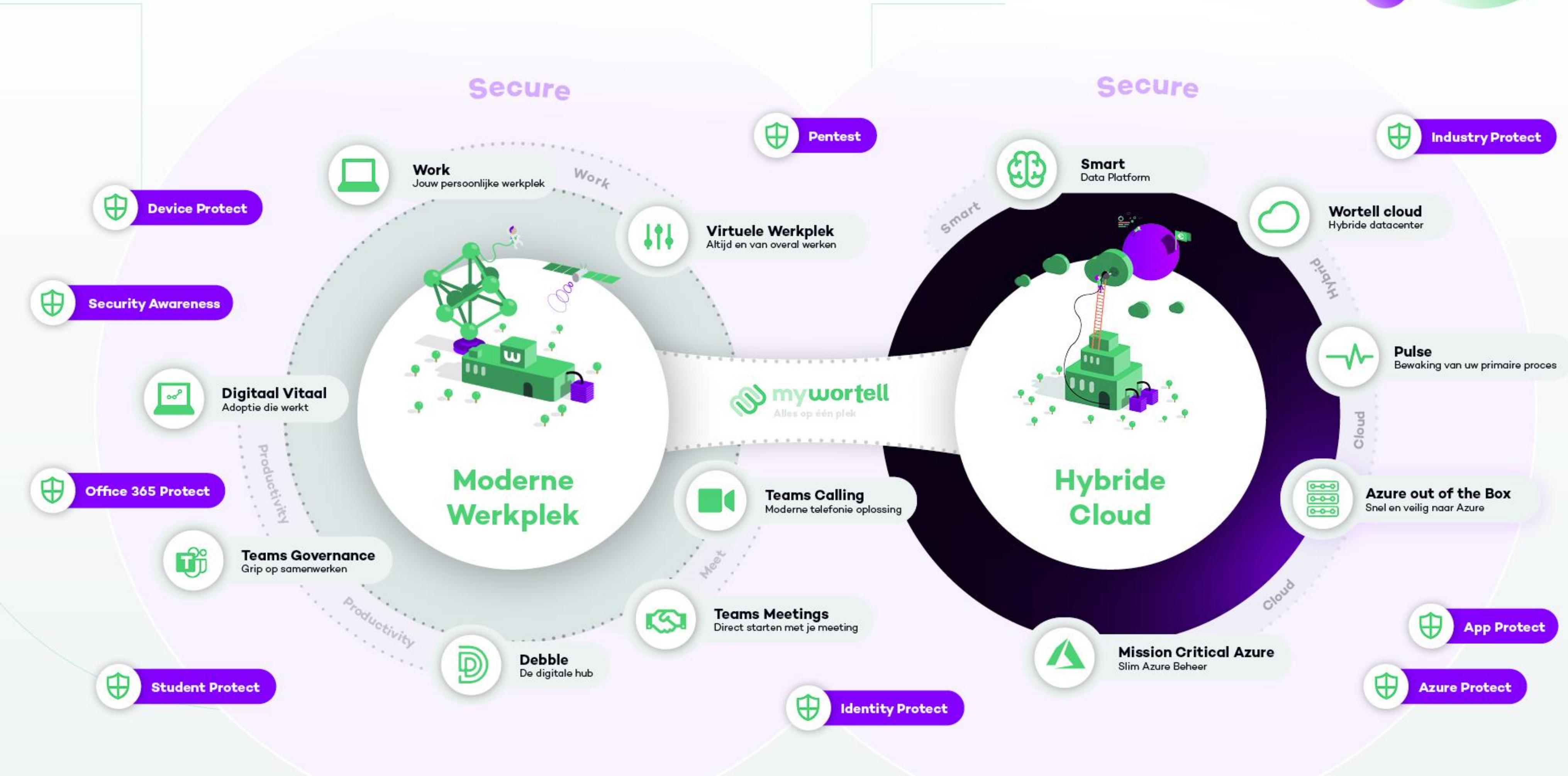
**Franck van Diest**

Head of Products



wortell

wortell  
We empower people.





## Waarom standaard diensten?

- Standaardisatie van algemene technologie
- Minder ruimte voor interpretatie
- Verhoging van duurzame kwaliteit door geautomatiseerd process
- (Veel) meer aandacht voor de mens

# Persoonlijke en veilige werkplek



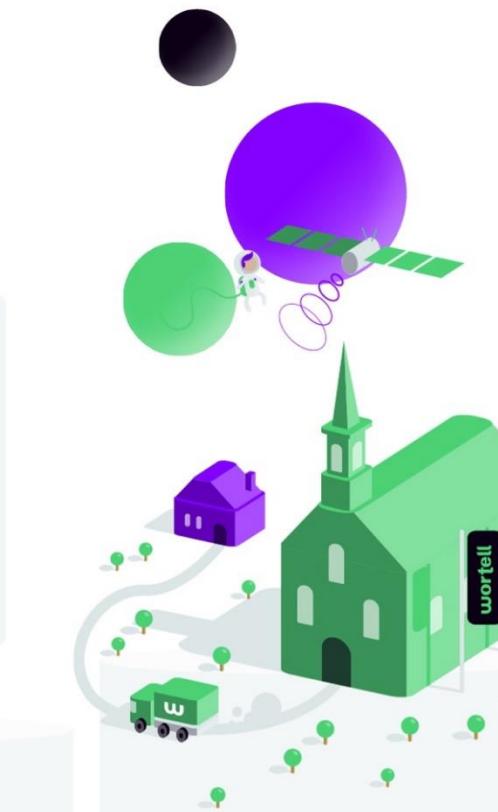
## Get to Work

Met het uitgekristalliseerde inventarisatie programma van Wortell weet je na Get to Work direct waar je aan toe bent en geven we maximale zekerheid op 3 kerngebieden; kosten, doorlooptijd en deliverables.



## Cloud Competence Center

Samen formeren we een Cloud Strategie en zetten we een Cloud Competence Center op zodat de IT-afdeling regie kan nemen.



## Work

We rollen de standaard werkplek uit in vol ornaat. De best mogelijke inrichting op basis van Microsoft 365, verrijkt met onze producten Work en Debble.



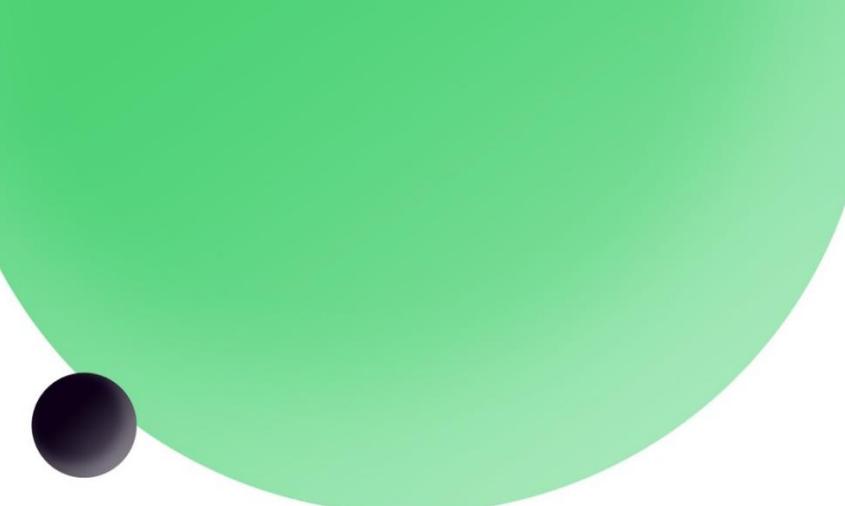
Managed  
Services

Je omgeving wordt **volledig beheerd**, 24/7. Wij zorgen ervoor dat je werkplek altijd up to date is en zijn we continue bezig met je omgeving door te ontwikkelen zodat je meegaat in de laatste innovaties.



## Digitaal Vitaal

Een werkplek is er voor de eindgebruikers. Met Digitaal Vitaal stellen we ze in staat het meeste uit hun werkdag te halen door ze in een continu proces te ondersteunen bij het gebruik van hun werkplek.



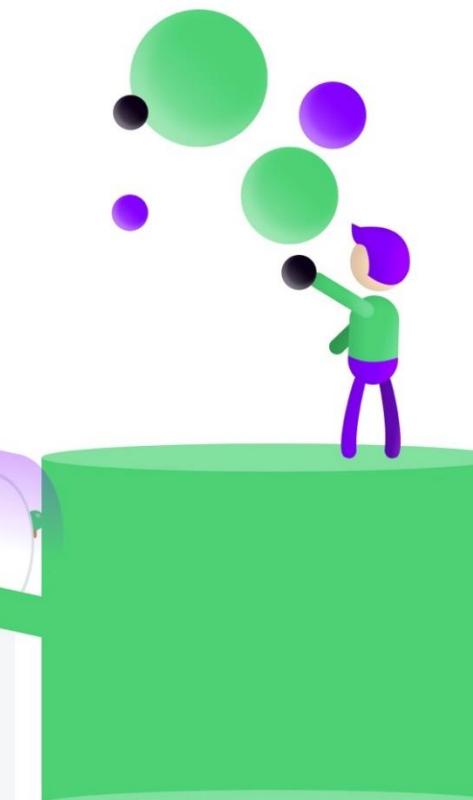
## Data migratie

Met onze bewezen en gestandaardiseerde aanpak geven we op voorhand helderheid over de data migratie. Je weet van tevoren precies hoe lang de migratie duurt en wat de kosten zijn.



## Governance & Security

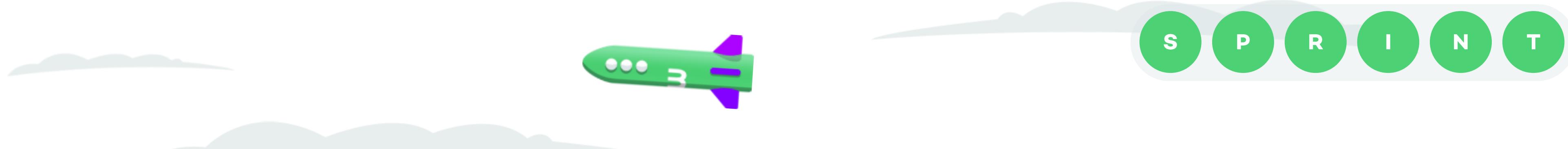
Werken in de cloud is hartstikke veilig. We zorgen er met onze best practices voor dat je data beschermd is en blijft. We doen dit met de juiste Microsoft software en eigen tooling, aangevuld met onze mensen op het Operations Center.



## Productiviteit optimaliseren

Samen helpen we jullie medewerkers bij het optimaliseren van hun productiviteit. Bijvoorbeeld door het automatiseren van repeterende processen en het ontwikkelen van slimme apps op basis van het Power Platform van Microsoft.

ell



S P R I N T

Fase 1



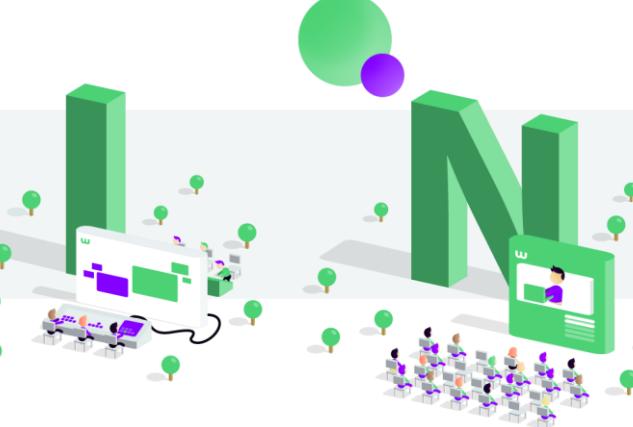
Strategie en Planning

Fase 2



Readiness

Fase 3



Implementatie en nieuw werken

Fase 4



Transformatie en beheer



### Fase 1

Strategie en Planning

**We zetten samen de stip op de horizon en bepalen de prioriteiten in lijn met de business strategie.**

### Fase 2

Readiness

**We inventariseren de staat van de organisatie, zowel vanuit techniek als vanuit de mens.**

### Fase 3

Implementatie en nieuw werken

**De transitie naar de moderne omgeving en zetten medewerkers in hun kracht.**

### Fase 4

Transformatie en beheer

**We zorgen voor een duurzame verandering en werken aan een continue transformatie.**



S P R I N T

**Een voorbeeld op  
het productivity  
thema**



S P R I N T

## Digitaliseren met de mens als uitgangspunt



Strategische business  
workshops

CHANGE  
PRACTITIONER



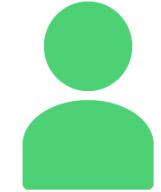
Adoptie en change  
management



S P R I N T

## Drie soorten productiviteit

Persoonlijk



Persoonlijke  
productiviteit

Team

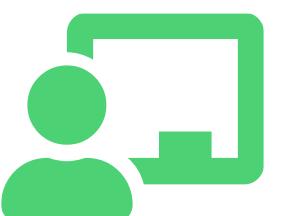


Teamwork

Organisatie



Documenten  
beheer

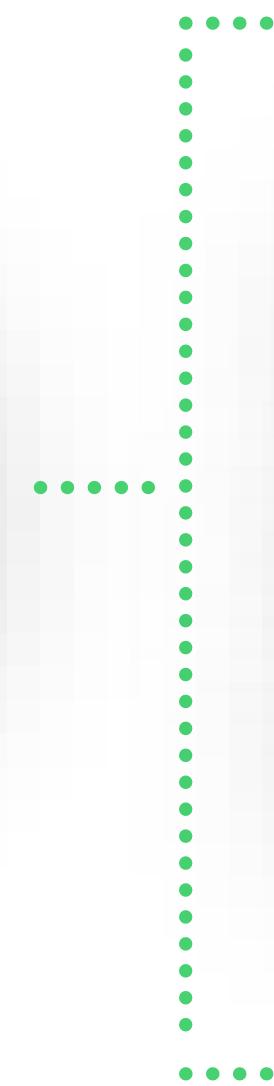


Vergaderen



S P R I N T

## Wensen, voorkeuren en snelheden



SharePoint



Outlook



To Do



Yammer



Power Automate



Teams



Planner



OneNote

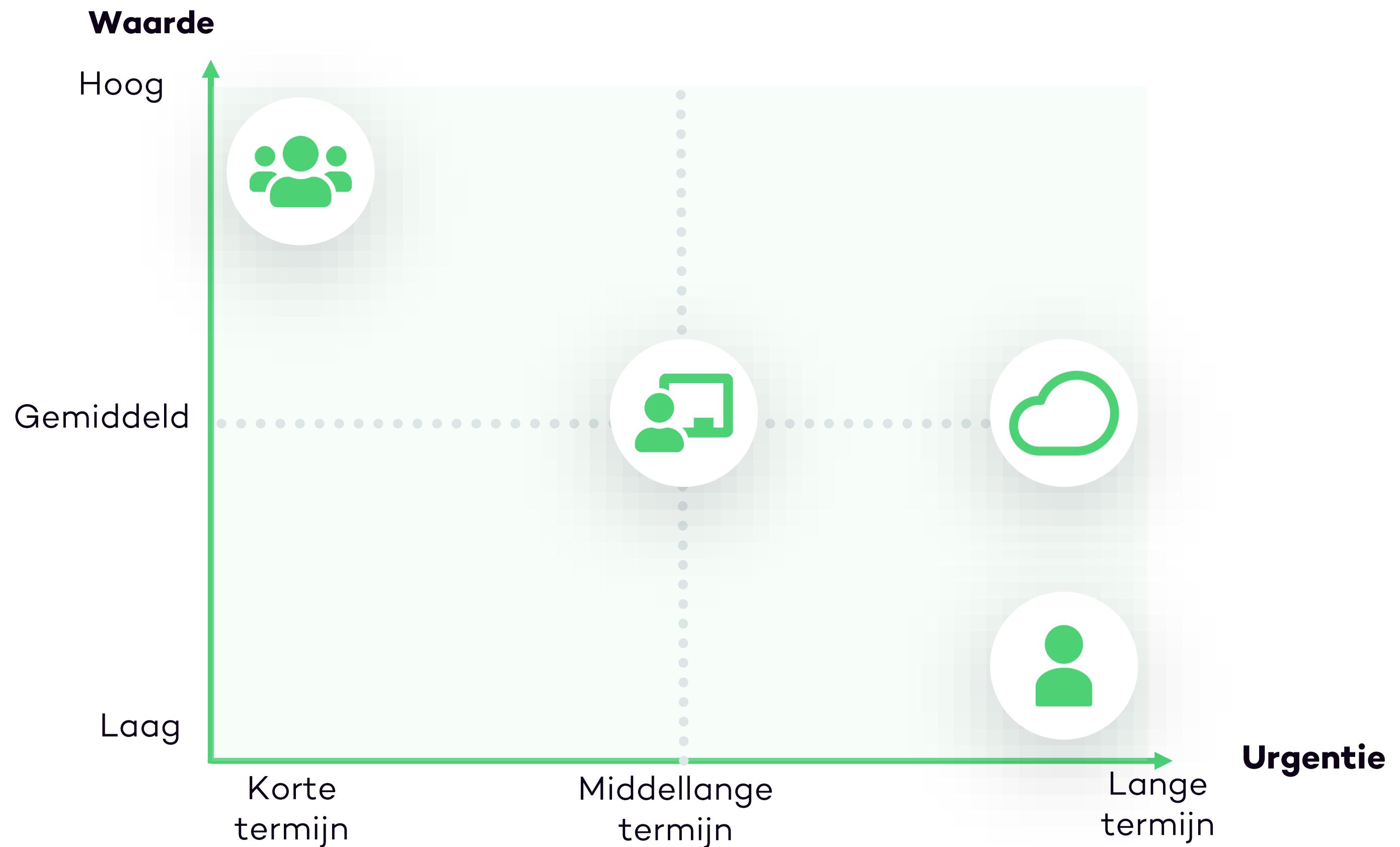


Power Bi

S P R I N T



## Prioritering productiviteit thema's



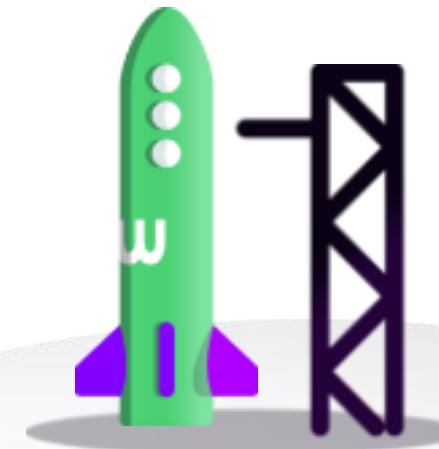
# Maatwerk



wortell

Wortell Belgium launch event

# Hoe we jouw organisatie nu nog beter kunnen beveiligen



Even voorstellen

## Wie is wie?



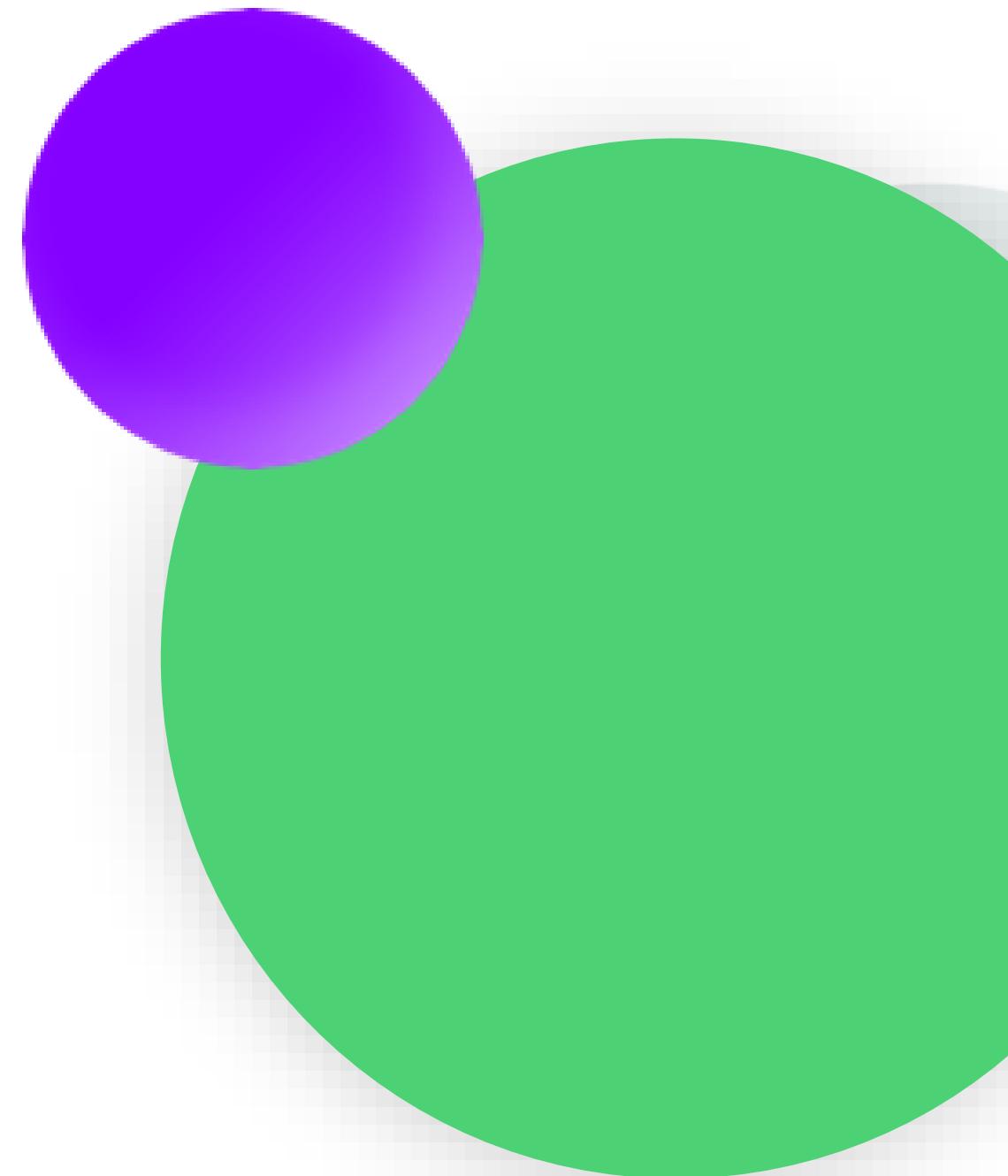
**Jurgen van Eynde**

Microsoft Security Lead



**Jeroen Niesen**

Lead R&D Security



# In het nieuws

Let us know you agree to cookies

We use cookies to give you the best online experience. Please let us know if you agree to all of these cookies.

[Yes, I agree](#) [No, take me to settings](#)

BBC Sign in Home News Sport Reel Worklife Travel Future Culture More Search

## NEWS

Home | Coronavirus | Climate | Video | World | UK | Business | Tech | Science | Stories | Entertainment & Arts

England | Regions | Tyne & Wear

### Sunderland University IT systems down in possible cyber attack

5 days ago

Top Stories

- North Korea fires missile into waters off Japan
- Tributes pour in for 'trailblazer' Colin Powell
- Taliban urged to lift ban on girls' education

Features

CNN politics The Biden Presidency Facts First

Edition Search @ ⌂

## US financial institutions report major increase in ransomware payments to cybercriminals

By Sean Lyngaas, CNN Updated 2224 GMT (0624 HKT) October 15, 2021

EXTORTION PLOT DHS CHIEF: RANSOMWARE THREAT "NOT IMMINENT, IT'S UPON US" Alejandro Mayorkas | Homeland Security Secretary THIS IS CNN LIVE 8:39 AM ET

Source: CNN Business

Here's everything you need to know about ransomware 04:04

Washington (CNN) — US financial institutions reported nearly \$600 million in suspected ransomware-related payments to cybercriminals in the first six months of 2021 -- more than was reported in all of 2020, the Treasury Department said in a report Friday.

The data "indicates that ransomware is an increasing threat to the U.S. financial sector, businesses, and the public," says the report from Treasury's Financial Crimes Enforcement Network.



# In het nieuws



**NIEUWS** SPORT REGIO SLIMMER LEVEN BILLIE PODCASTS

MEEST RECENT CORONAVIRUS BINNENLAND BUITENLAND TV-GIDS PUZZELS MEER...

## Hacker vraagt geld om te zwijgen over eigen cyberaanval tegen ziekenfonds OZ



1 Bejaard koppel schonk woning aan zoon, maar dat blijkt vergiftigd geschenk: "Notaris heeft ons nooit vertrouwd"

2 Jonge mama (27) overleden na ongeval waarbij haar kindje (2) lichtgewond raakte

3 Kermis zorgt voor corona-opstoot in dorp: klassen in quarantaine en restaurants dicht

4 Volledig dorp barst letterlijk uit zijn voegen, inwoners wijzen naar één schuldige: "Daar kan je toch niet naast kijken?"

5 Iedere Belg krijgt straks digitale portefeuille: hoe gaat dat precies in zijn werk?

**Aangeraden**

Het Onafhankelijk Ziekenfonds OZ is slachtoffer geworden van een cyberaanval. Hackers slaagden erin klantgegevens te bemachtigen. Opmerkelijk: ze brachten het bedrijf daarna zelf op de hoogte van het datalek.

Kim Clemens  
Zaterdag 11 september 2021 om 13:59

[Facebook](#) [Twitter](#) [LinkedIn](#)

KRANT AVOND WEEKBLAD MAGAZINE LETTEREN MIJN DS Webshop | Abonneer nu | Klantdienst Meld u aan Abonneer u vanaf €1

## De Standaard

Meest recent Corona Binnenland Buitenland Opinie Economie Cultuur Sport Meer ▾

**HET VERHAAL RANSOMWARE**

### Aanval met gijzelsoftware treft meer dan duizend bedrijven

Een Russische cyberbende heeft een hackaanval van ongekende omvang opgeëist. Een Zweedse supermarktketen behoort tot de slachtoffers.

Wieland van Dijk (NRC)  
Maandag 5 juli 2021 om 0.00 uur



**88% van de  
organisaties wereldwijd  
heeft spear phishing  
pogingen ervaren.**



wortell



Gemiddeld is  
slechts 5% van de  
bedrijfsmappen  
goed beveiligd.

wortell

**Datalekken leggen in de  
eerste helft van 2020  
36 miljard records bloot.**



wortell



De gemiddelde kost  
van een datalek is  
3,86 miljoen euro  
vanaf 2020.

wortell

**De gemiddelde tijd  
om een inbraak te  
detecteren in 2020  
was 207 dagen.**

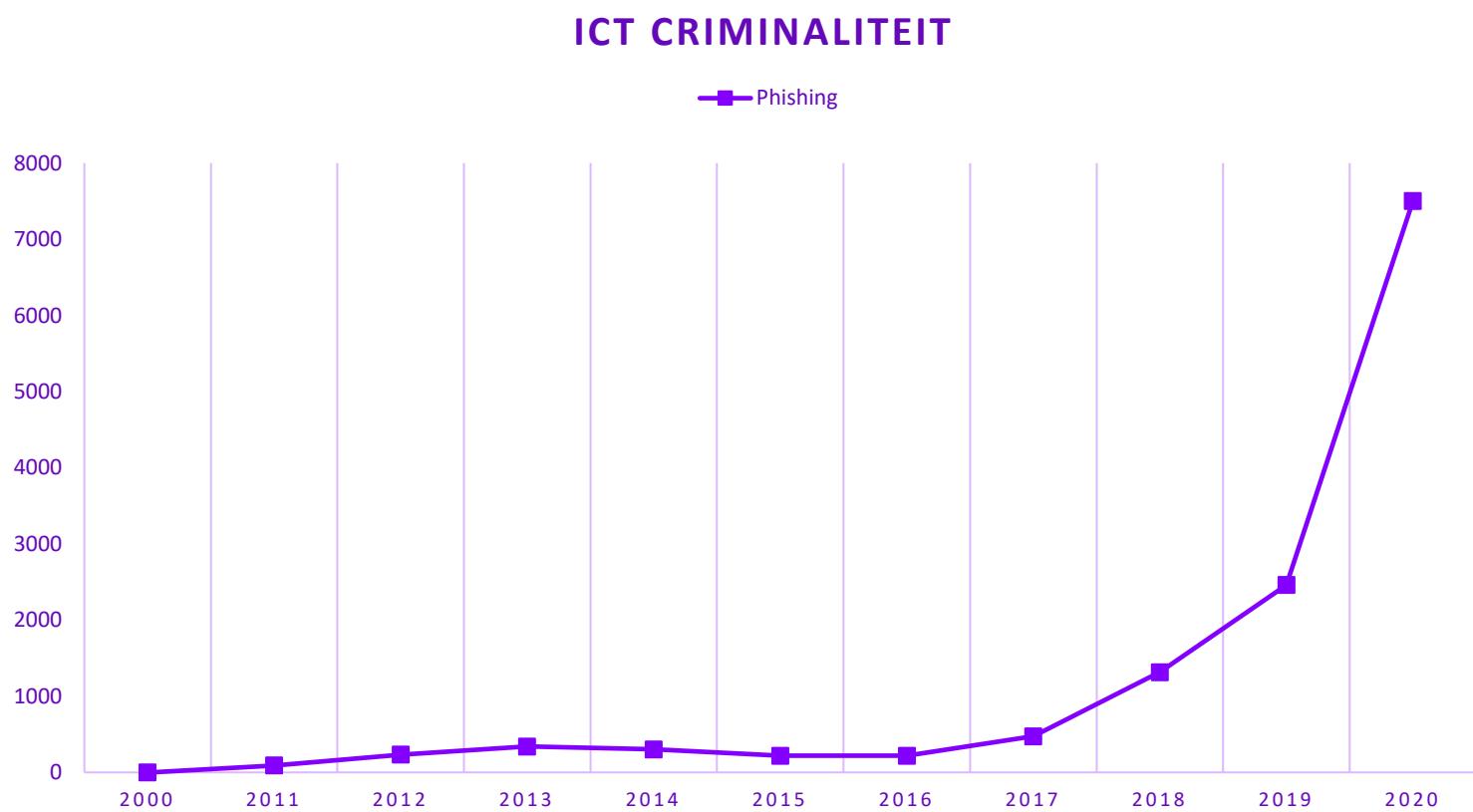


**wortell**



## Cyber Security Statistics

In 2020 was er een ongeziene toename in het aantal registraties van phishing. Een explosieve verderzetting van de stijgende trend sinds 2016-2017



wortell



## Cyber Security Statistics

2017 was het jaar met de meeste meldingen omtrent Ransomware, sindsdien is het aantal meldingen erg wisselend. Het grootste bedrag dat betaald is aan de aanvallers bedraagt 40 miljoen dollar. En dat is enkel diegene die publiekelijk gekend is.

CryptoLocker  
2013

SamSam  
2014

2015

WannaCry /  
NotPetya  
2016

Ryuk  
FIN6 incorporates  
ransomware  
2017

Victim Naming and  
Shaming Trend  
Begins  
in Q4  
2018

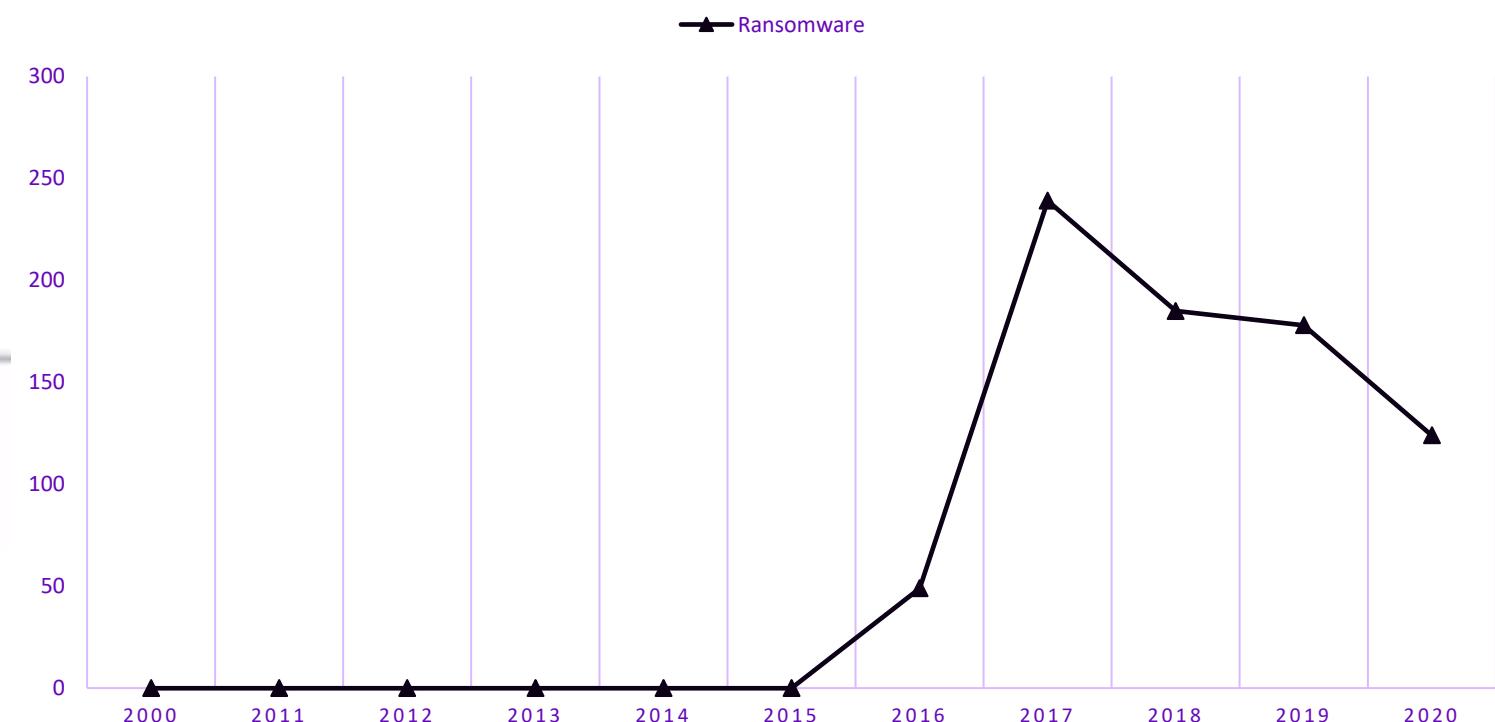
Revil,  
DoppelPaymer,  
Conti, Netwalker  
and others create  
public shaming  
sites  
2019

Indictment and  
Sanctions of  
SamSam  
operators

Indictment and  
Sanctions of  
Dridex operators  
("EvilCorp")

Targeting of  
Healthcare  
Organizations

ICT CRIMINALITEIT BELGIE



wortell



## Uitdagingen in Cyber Security

- Lastig om gekwalificeerd personeel te vinden
- Vermijden 'Alert fatigue' en resource management
- Cyber Security is een 24/7 business
- Bijblijven met de laatste trends en technieken

## **Managed Detection & Response**

"The goal of MDR services is to rapidly identify and limit the impact of security incidents to customers. These services are focused on remote 24/7 threat monitoring, detection and targeted response activities."

- Gartner

**Prijsmodel**  
Per gebruiker per maand

**XDR technologie**  
Naadloze integratie en snelle implementatie

**Response**  
Inclusief mitigerende maatregelen

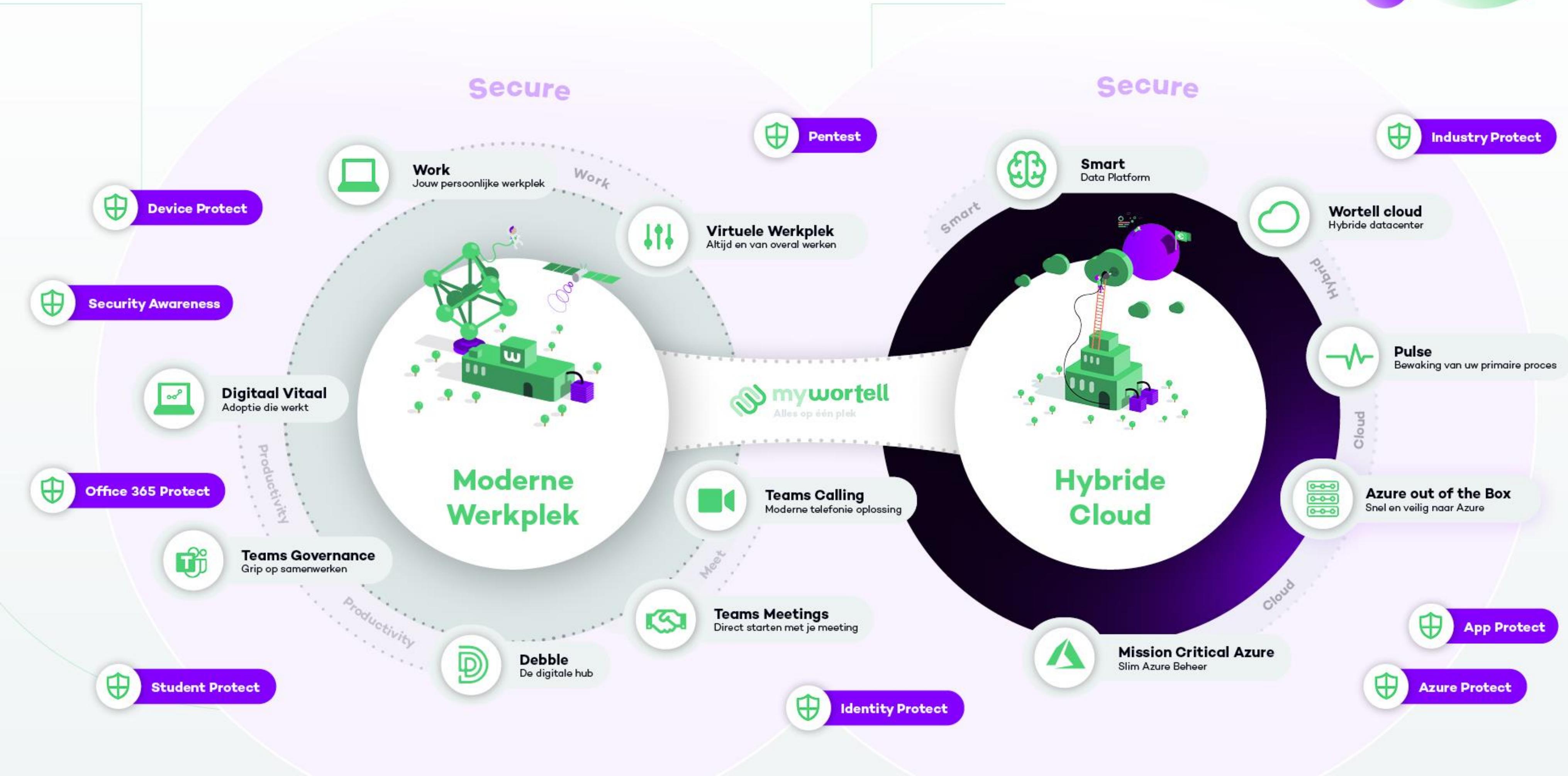


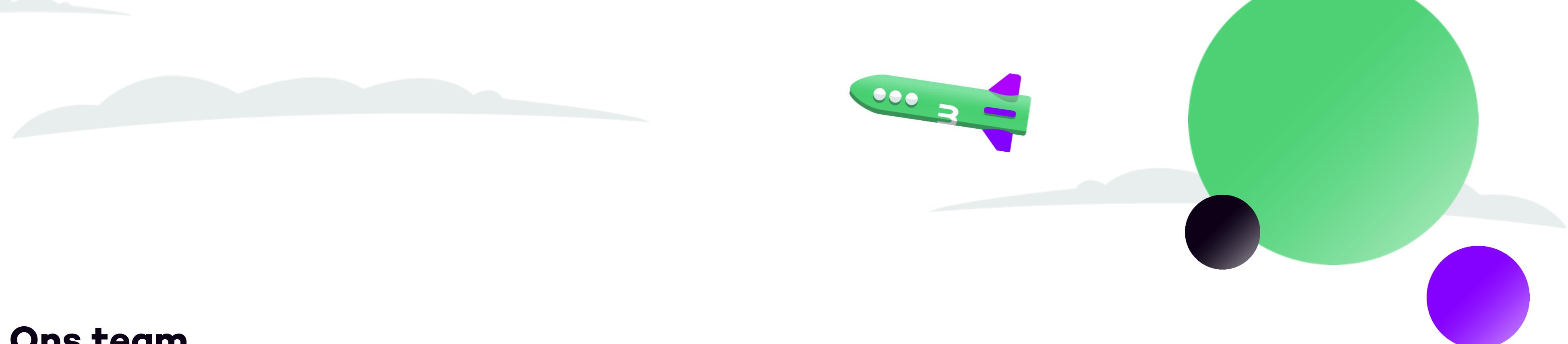
**Schaalbaar**  
Per gebruiker en device

**24/7 bewaking**  
Proactief op zoek naar dreigingen

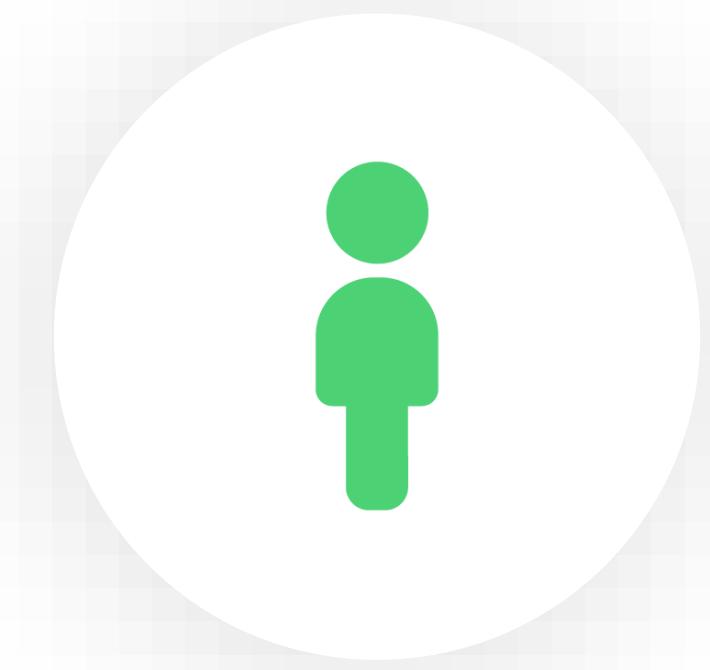
**wortell**

wortell  
We empower people.





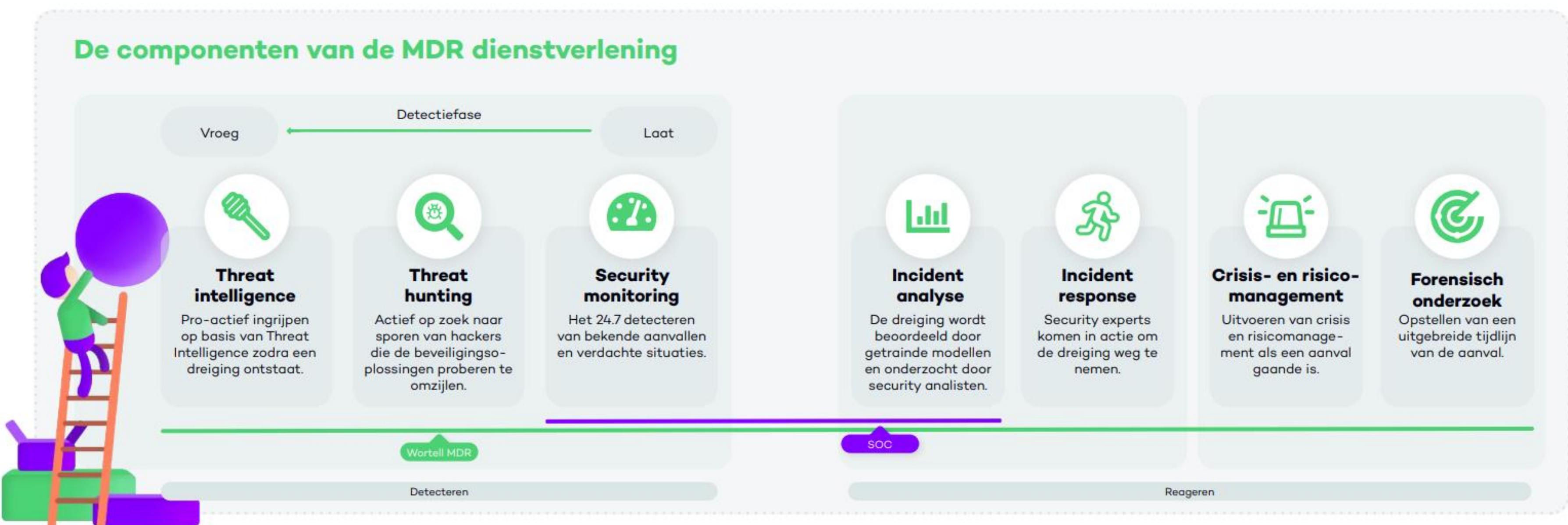
## Ons team



- 35 Tier 1 Engineers
- .....
- 7 Tier 2 Engineers
- 4 Developers

Thanks to Vidara our team has a small footprint whilst being very effective!

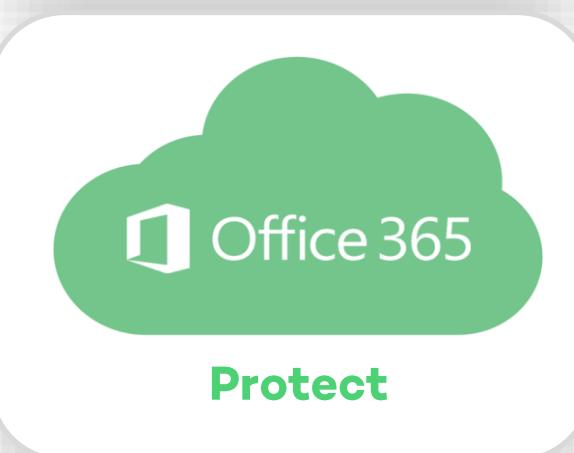
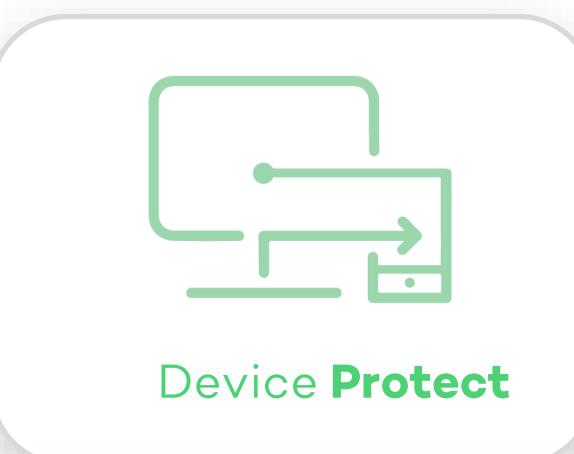
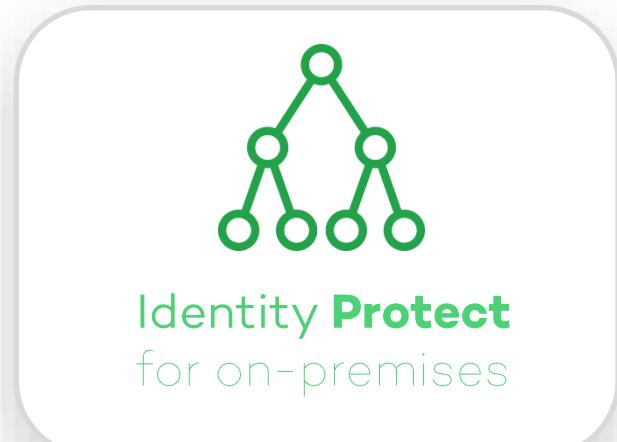
# Inbegrepen bij MDR



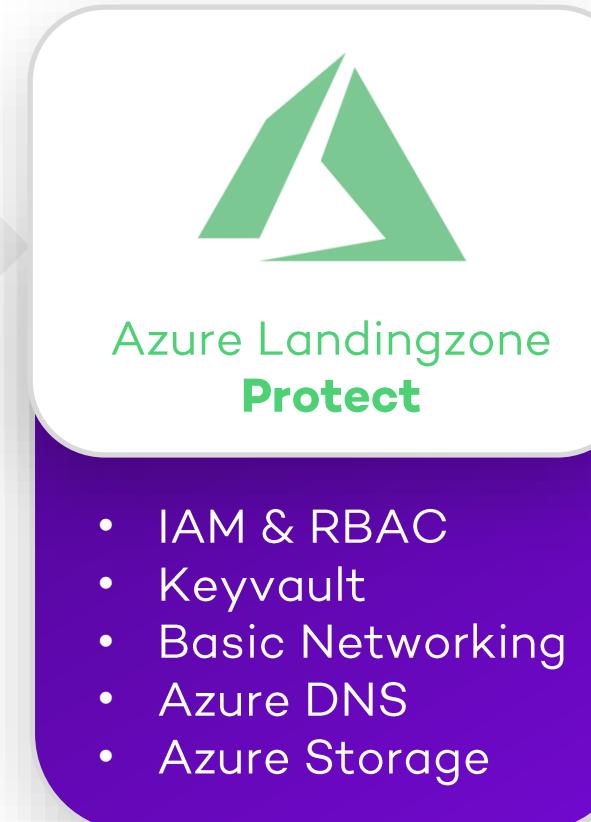
wortell



## Workplace Reisgids



wortell



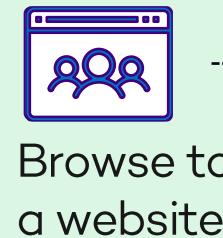
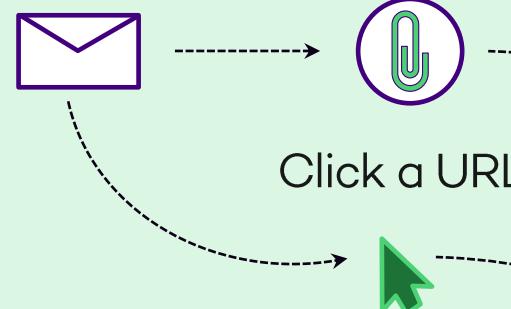
wortell

# Protection across the kill chain

## Microsoft Defender for O365

Malware detection, safe links, and safe attachments

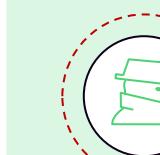
Phishing mail  
Open attachment



Browse to a website

## Azure AD Identity Protection

Identity protection & conditional access



Brute force account or use stolen account credentials

Exploitation & Installation

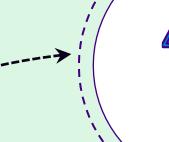


Command & Control



User account is compromised

Attacker collects reconnaissance & configuration data



Attacker attempts lateral movement

Microsoft Defender for Identity

Identity protection

## Microsoft Cloud App Security

Extends protection & conditional access to other cloud apps



Exfiltrate data



Attacker accesses sensitive data

Domain compromised

## Microsoft Defender for Endpoints

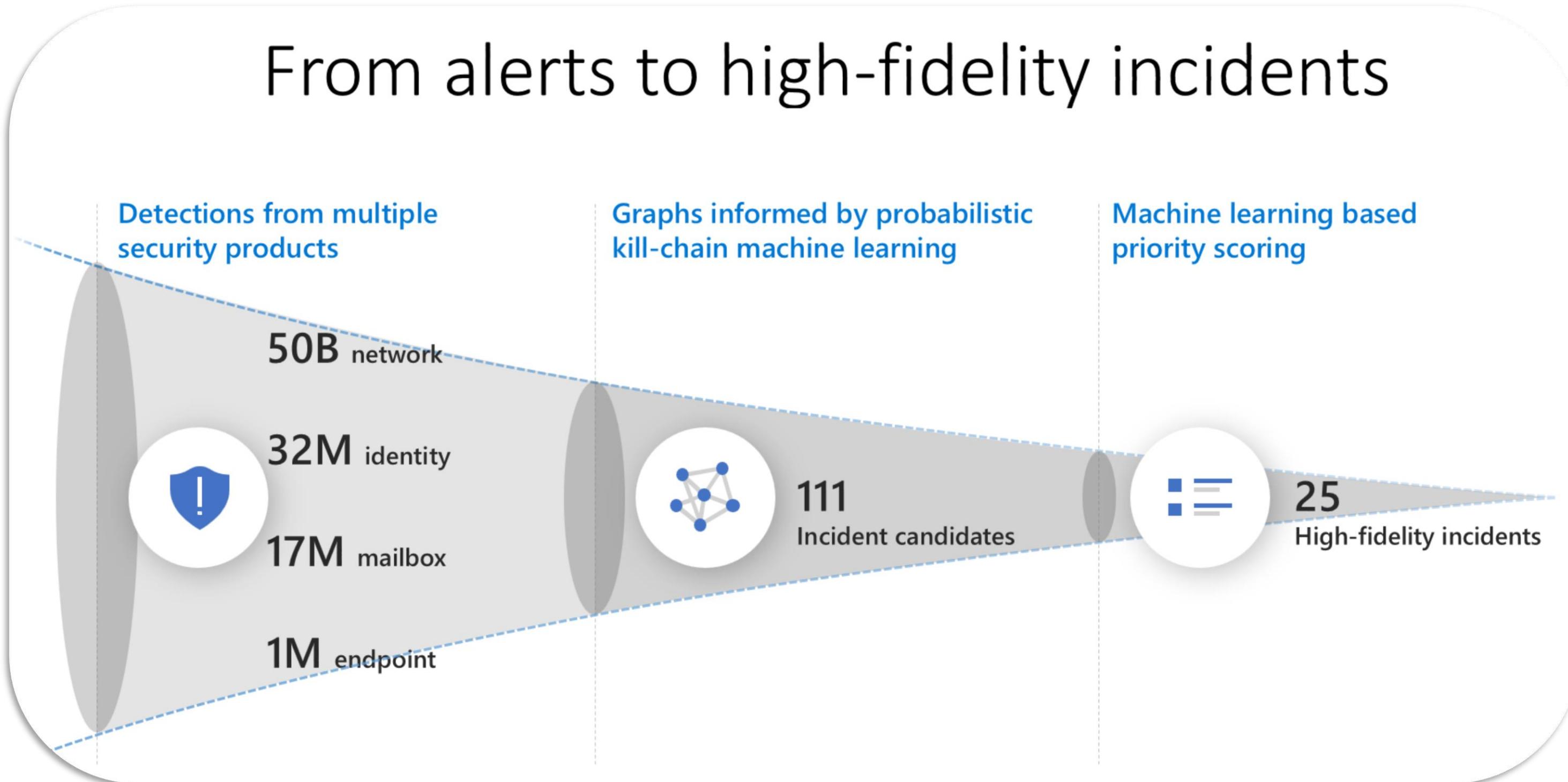
Endpoint Detection and Response (EDR) & End-point Protection (EPP)

## Azure Defender and Azure Sentinel

A scalable, cloud-native, security information event management (SIEM) and security orchestration automated response (SOAR) solution

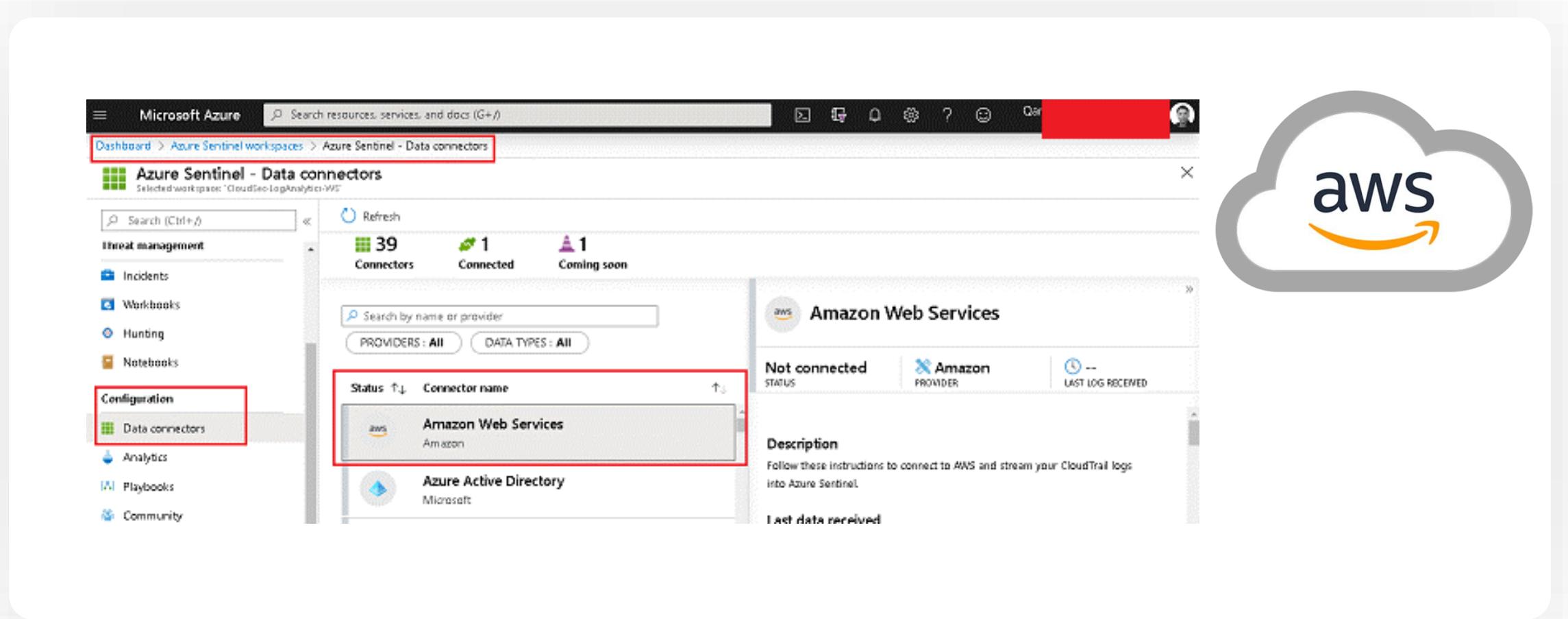
# Azure Sentinel

## From alerts to high-fidelity incidents



wortell

# Connectors



The screenshot shows the Microsoft Azure Azure Sentinel - Data connectors page. The left sidebar has a red box around the 'Data connectors' link under the 'Configuration' section. The main area shows 39 connectors, with 1 connected and 1 coming soon. A search bar and filters for 'PROVIDERS: All' and 'DATA TYPES: All' are present. A table lists connectors, with 'Amazon Web Services' highlighted by a red box. The table columns are 'Status', 'Connector name', and 'Provider'. The 'Amazon Web Services' row shows it is 'Not connected' with 'Amazon' as the provider and 'LAST LOG RECEIVED' as '--'. A large 'aws' logo is overlaid on the top right of the screenshot.

# proofpoint<sup>®</sup>

i **Important**

The Proofpoint On Demand Email Security connector is currently in PREVIEW. See the [Supplemental Terms of Use for Microsoft Azure Previews](#) for additional legal terms that apply to Azure features that are in beta, preview, or otherwise not yet released into general availability.



wortell

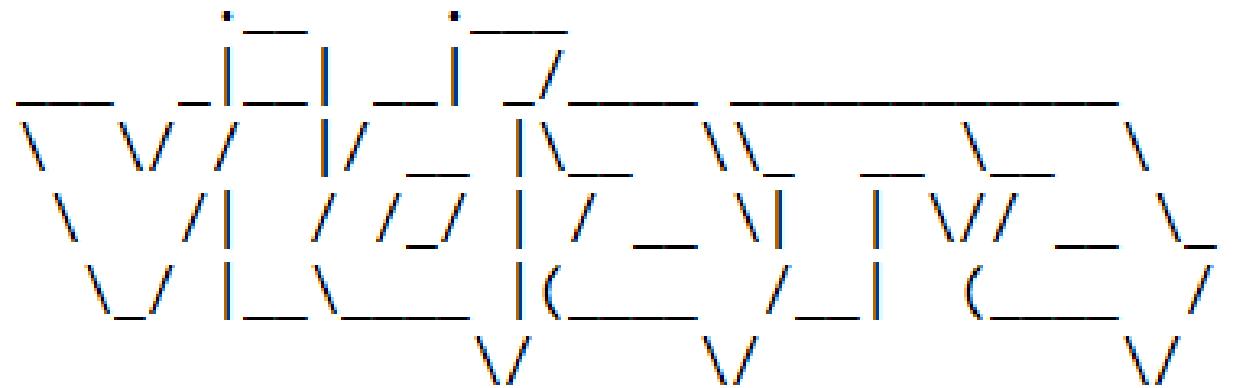


wortell  
as  
**Security Partner**

wortell

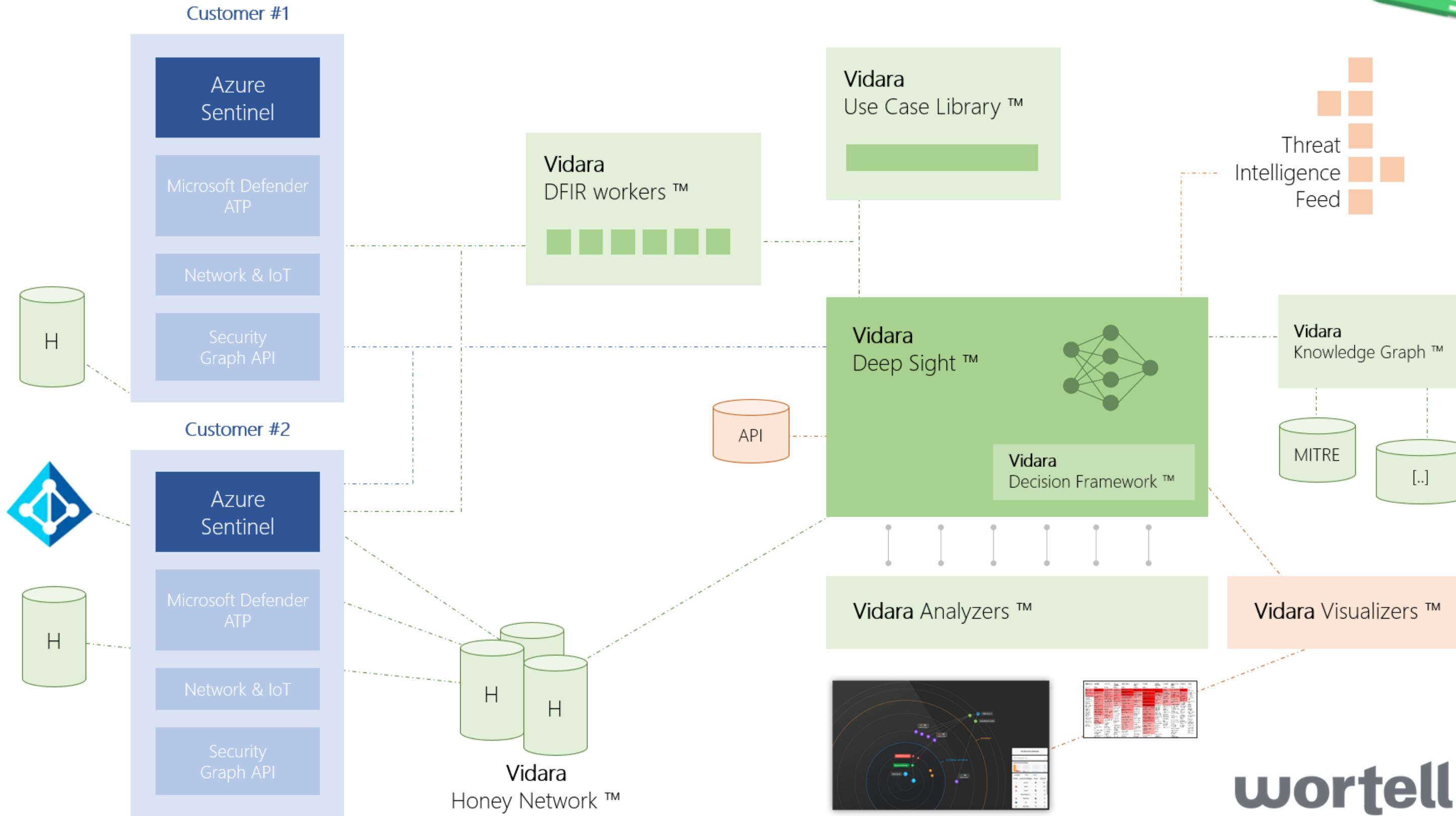
# Vi·da·ra (42) ~

1. (s) latin: *seeing*
2. (s) platform for empowering a cloud MDR
3. (c) advanced cybersecurity *neural network* developed by Wortell



wortell

# Vidara™



wortell

wortell

# Vidara™ use-case library

- Extends detection capabilities
  - Built on and for Microsoft technology
  - Covers new CVE's
  - Deployed in your tenant
  - Opt-in for shared model

# WS-0105-ADFS-DKM-Master-Key-Export.json

Contents History Compare Blame

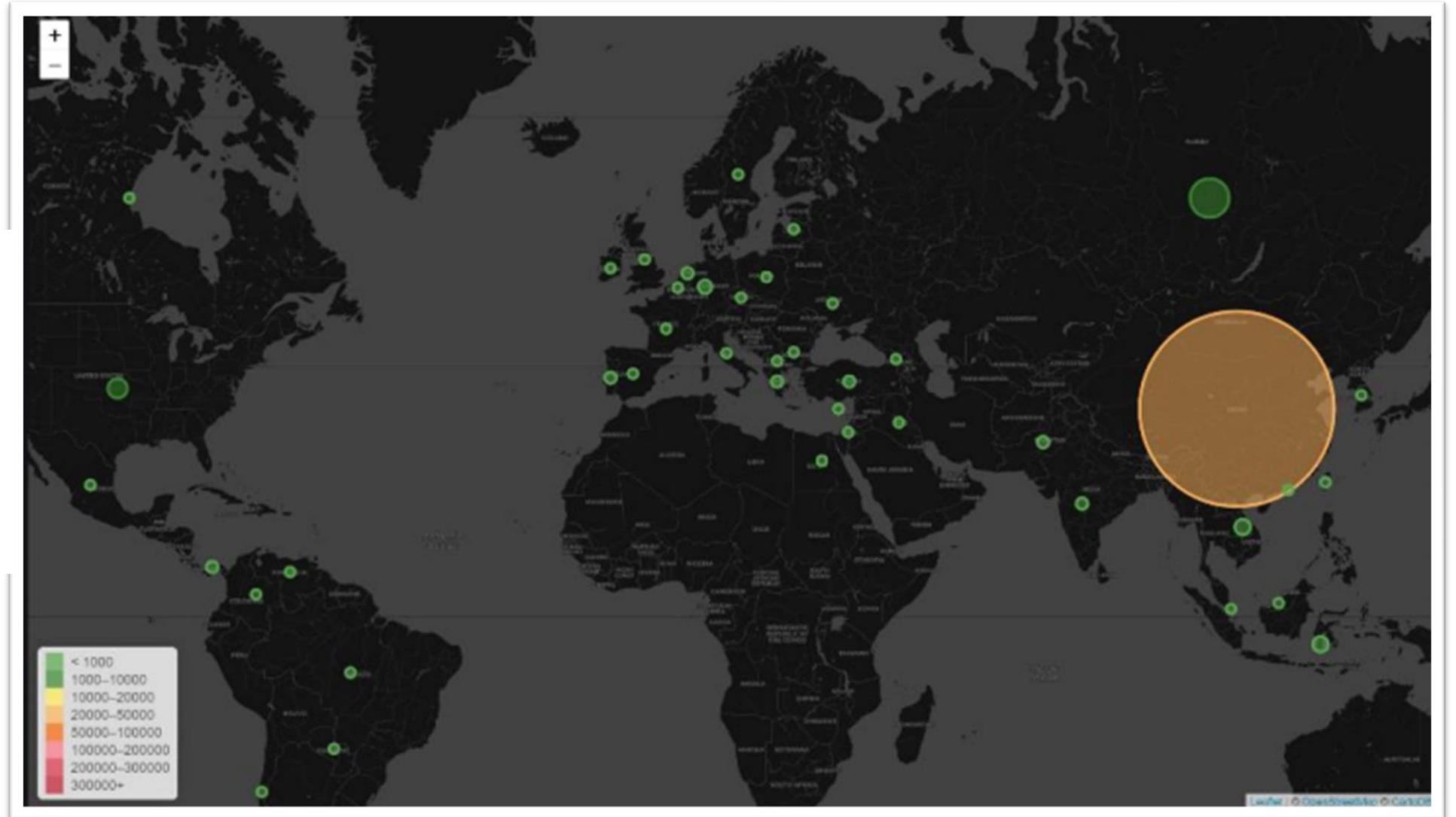
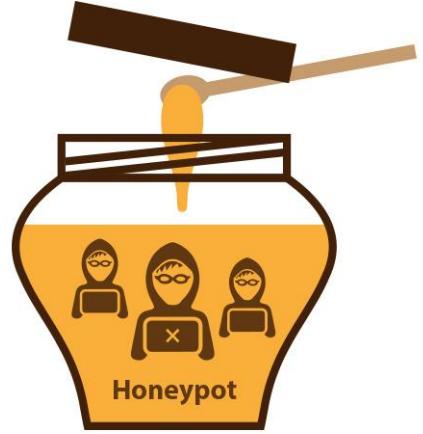
Edit

```
1 {
2     "type": "Microsoft.SecurityInsights/alertRules",
3     "kind": "scheduled",
4     "properties": {
5         "alertRuleTemplateName": "18e6a87e-9d06-4a4e-8b59-3469cd49552d",
6         "description": "Identifies an export of the ADFS DKM Master Key from Active Directory.\n References: https://blogs.microsoft.com/on-the-issues/2020/12/13/customers-protect-nation-state-cyber/",
7         "displayName": "WS-0105-ADFS DKM Master Key Export",
8         "enabled": true,
9         "eventGroupingSettings": {
10             "aggregationKind": "SingleAlert"
11         },
12         "incidentConfiguration": {
13             "createIncident": true,
14             "groupingConfiguration": {
15                 "enabled": false,
16                 "reopenClosedIncident": false,
17                 "lookbackDuration": "PT5H",
18                 "entitiesMatchingMethod": "All",
19                 "groupByEntities": []
20             }
21         },
22         "query": "(union isfuzzy=true (workspace('')).SecurityEvent \n| where EventID == 4662 \n| where ObjectServer == 'DS'\n| where OperationType == 'Object Access'\n|| where ObjectName contains '",
23         "queryFrequency": "PT1H",
24         "queryPeriod": "PT1H",
25         "severity": "Medium",
26         "suppressionDuration": "PT5H",
27         "suppressionEnabled": false,
28         "tactics": [
29             "Collection"
30         ],
31         "triggerOperator": "Greater Than",
32         "triggerThreshold": 0
33     }
34 }
```

# wortell

# Vidara™ Honey Pots

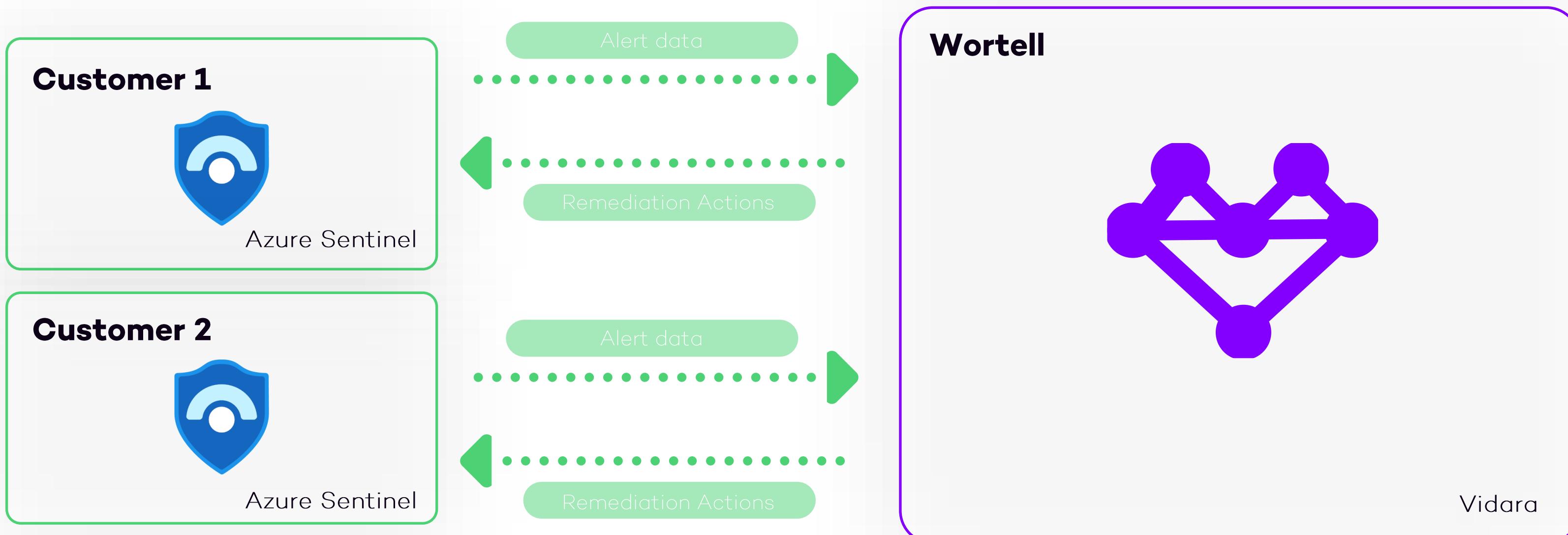
- Organization specific Threat Intel
- External and Internal
- Cloud and on-premises
- Low running costs



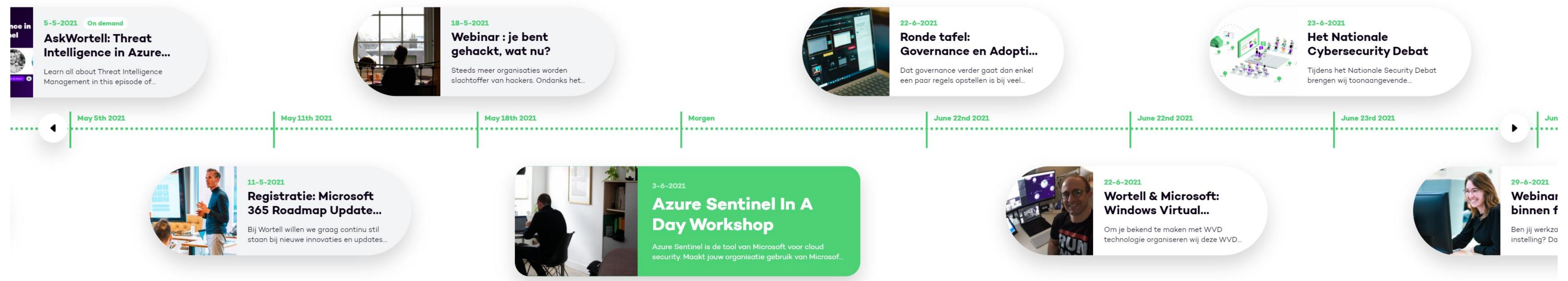
wortell

## Distributed SOC architecture

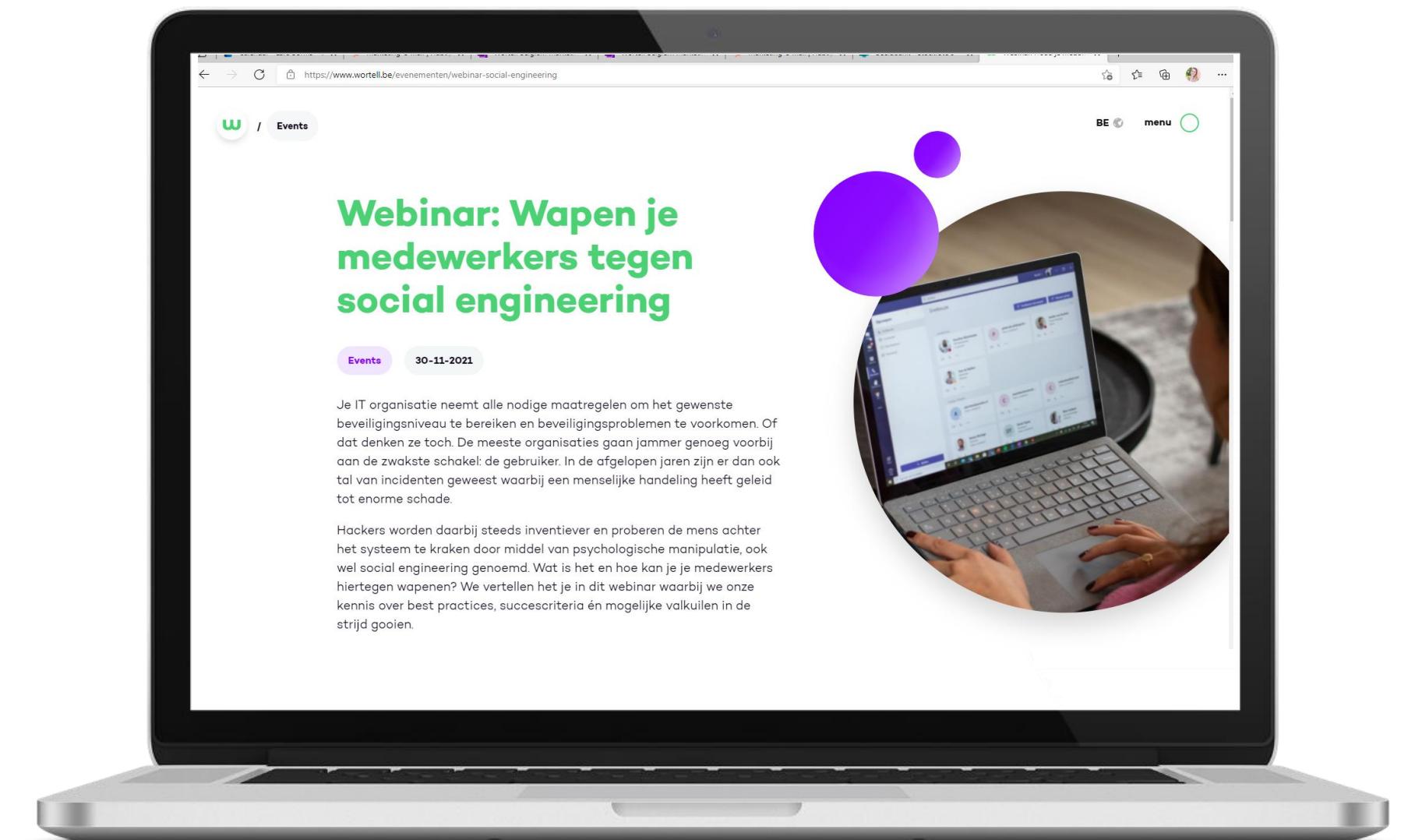
- All required (Azure) resources are deployed in the customer tenant
- Only alert data is send to Wortell



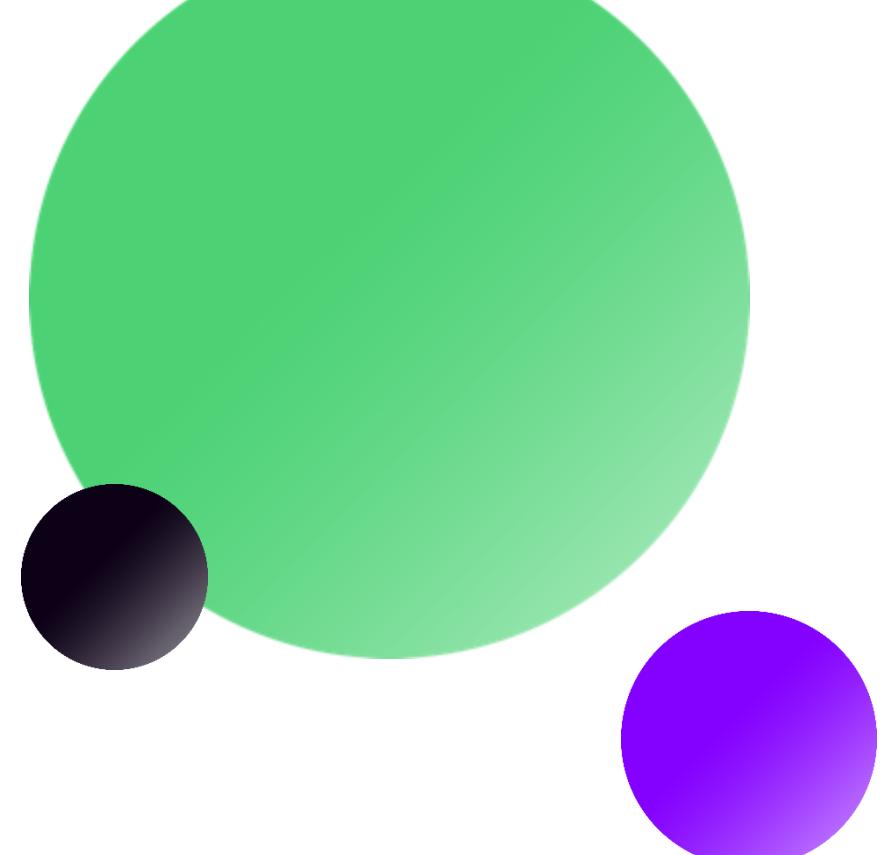
# Events



[www.wortell.be](http://www.wortell.be)



wortell



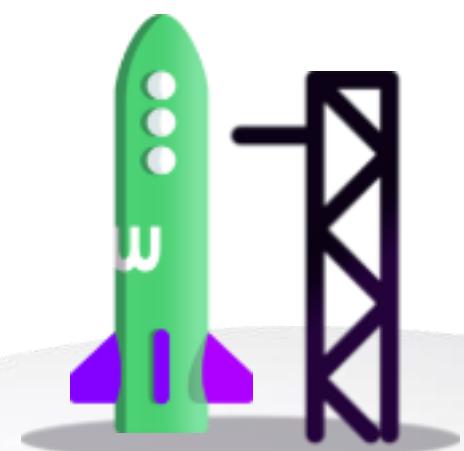
# Cloud-native security

Let's start today

wortell

Wortell Belgium launch event

# Hoe we je telefonie en vergadercultuur naar het volgende niveau brengen



Even voorstellen

## Wie is wie?



**Graciela Zaera**

IC Business Consultant



**Sven Antonissen**

Technical Lead



Certified PROSCI® Change M...



IC & Contact Center Consult...



Master Computer Software Er...



Gentbrugge, Belgium



AudioCodes Certified Professional



Certified Microsoft MCSA Communications



Zeevaartschool



Hasselt, Belgium

wortell

**Geef elke medewerker  
een ‘virtuele’ stem en  
verzorg een algemene  
bereikbaarheid**



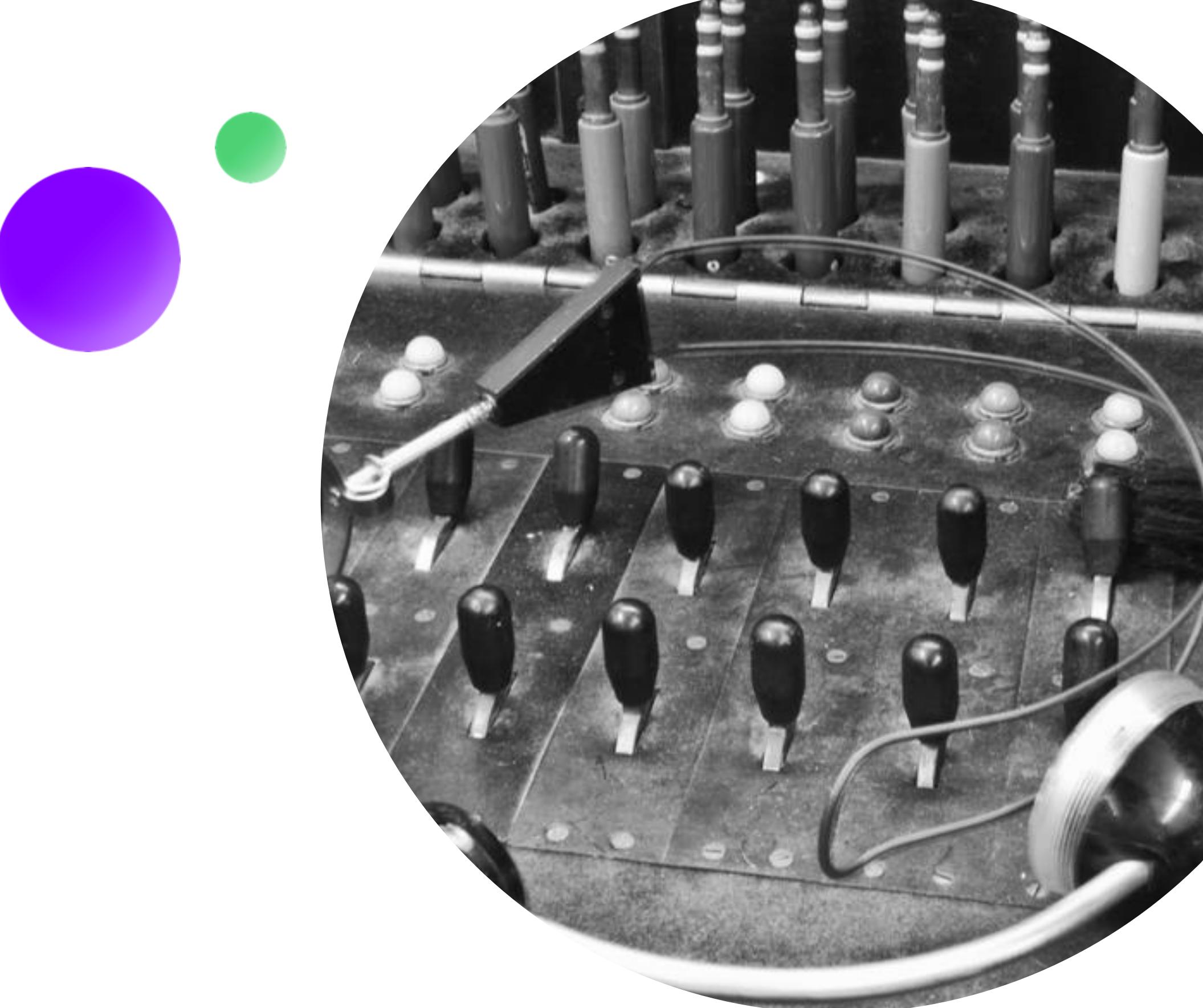
**wortell**



Ook je eerste lijn  
medewerkers

wortell

**Organisaties zijn  
opnieuw  
aan het veranderen**



**wortell**



**Jos van facility is met  
pensioen**

wortell

# Files komen terug



wortell

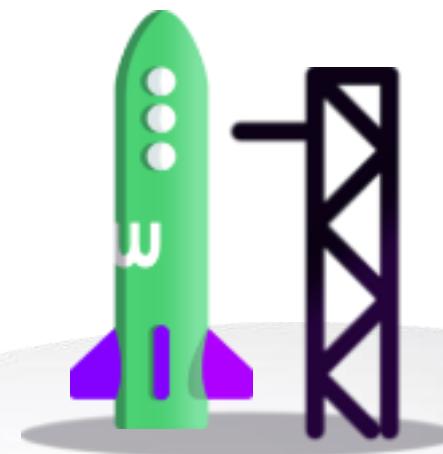


# Back to the Hybrid Office

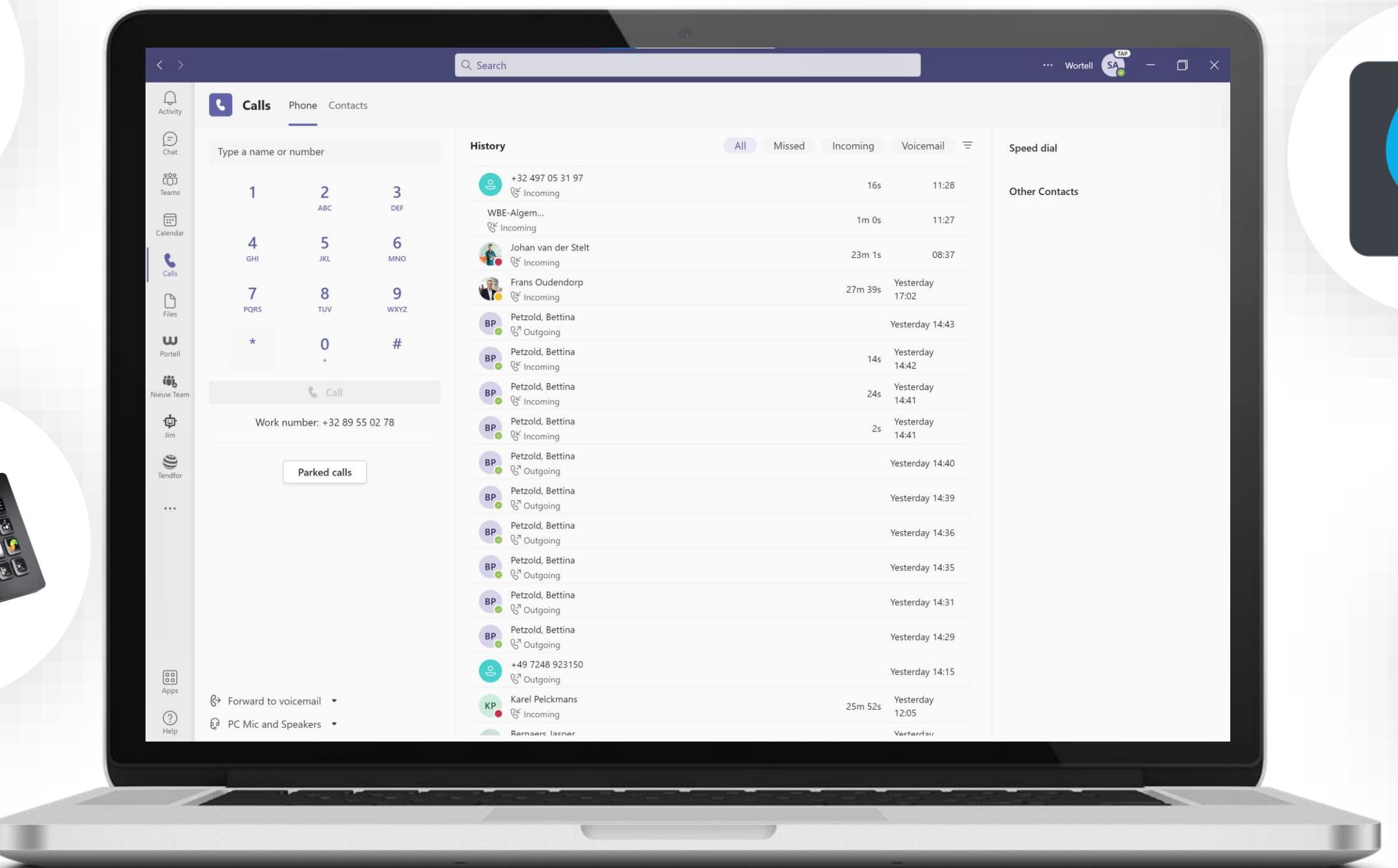
wortell

**Start**

# Onze Visie



# Alles rond Microsoft Teams



colt

smarter / faster / further

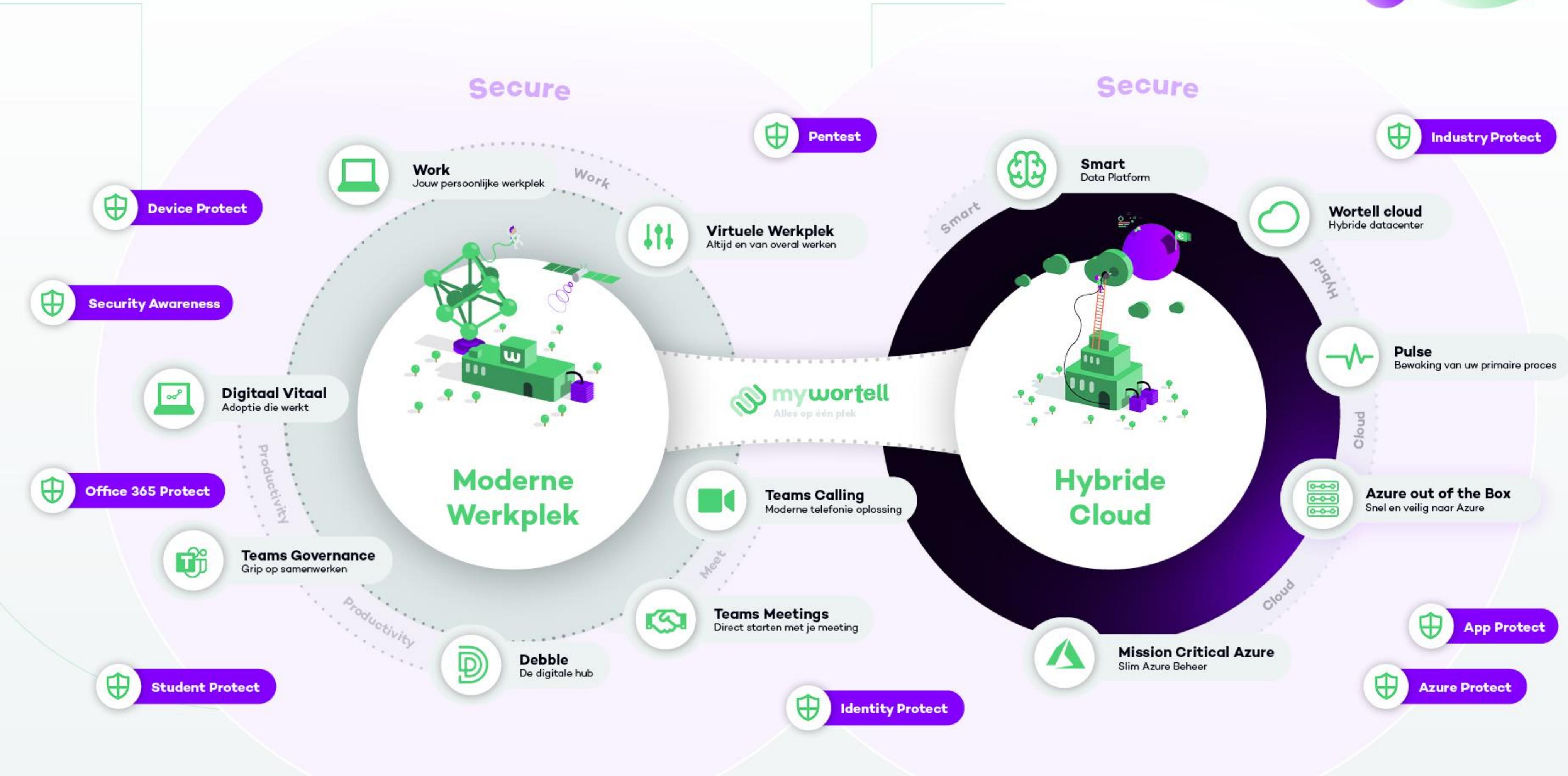


voca

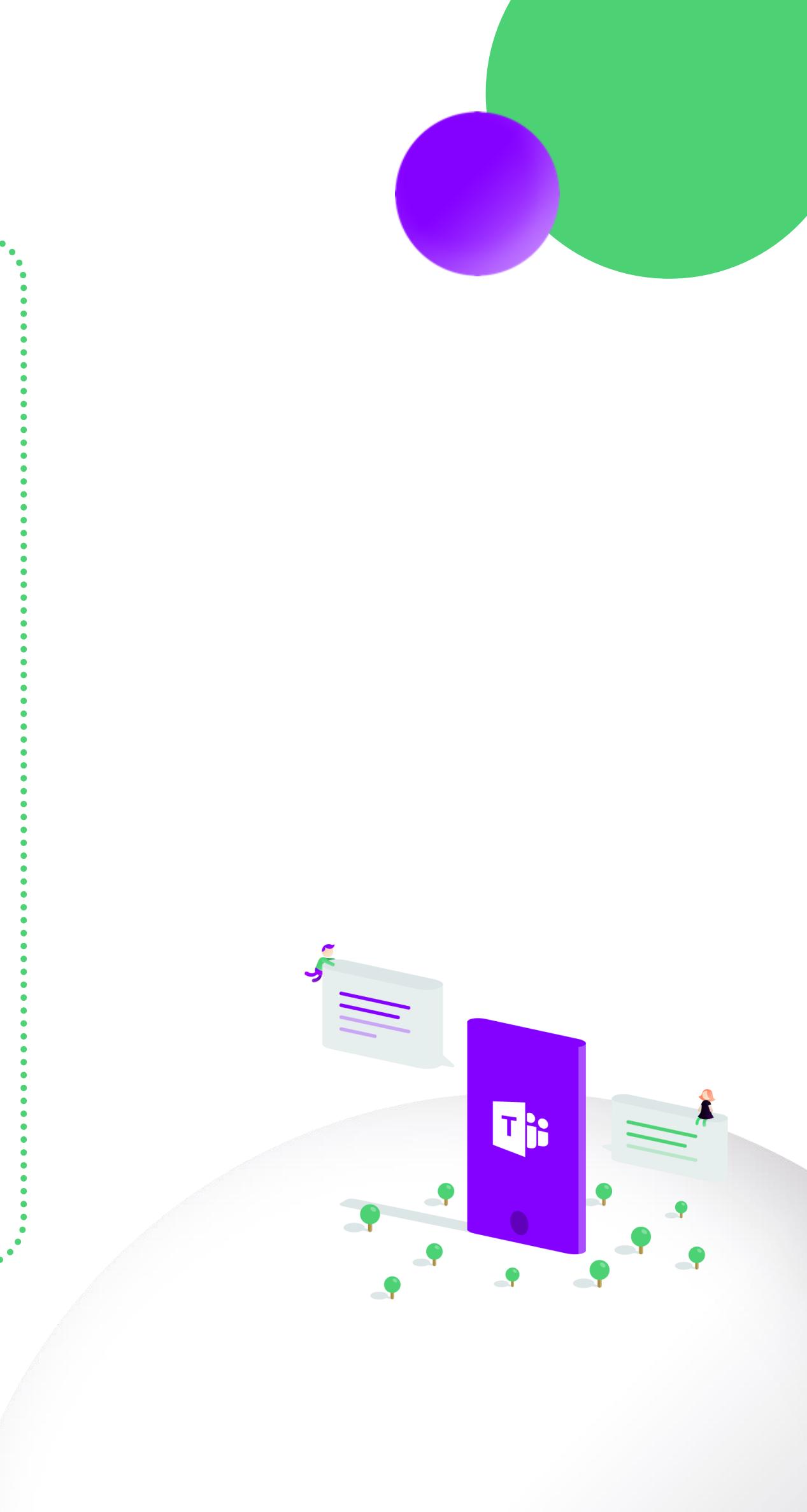
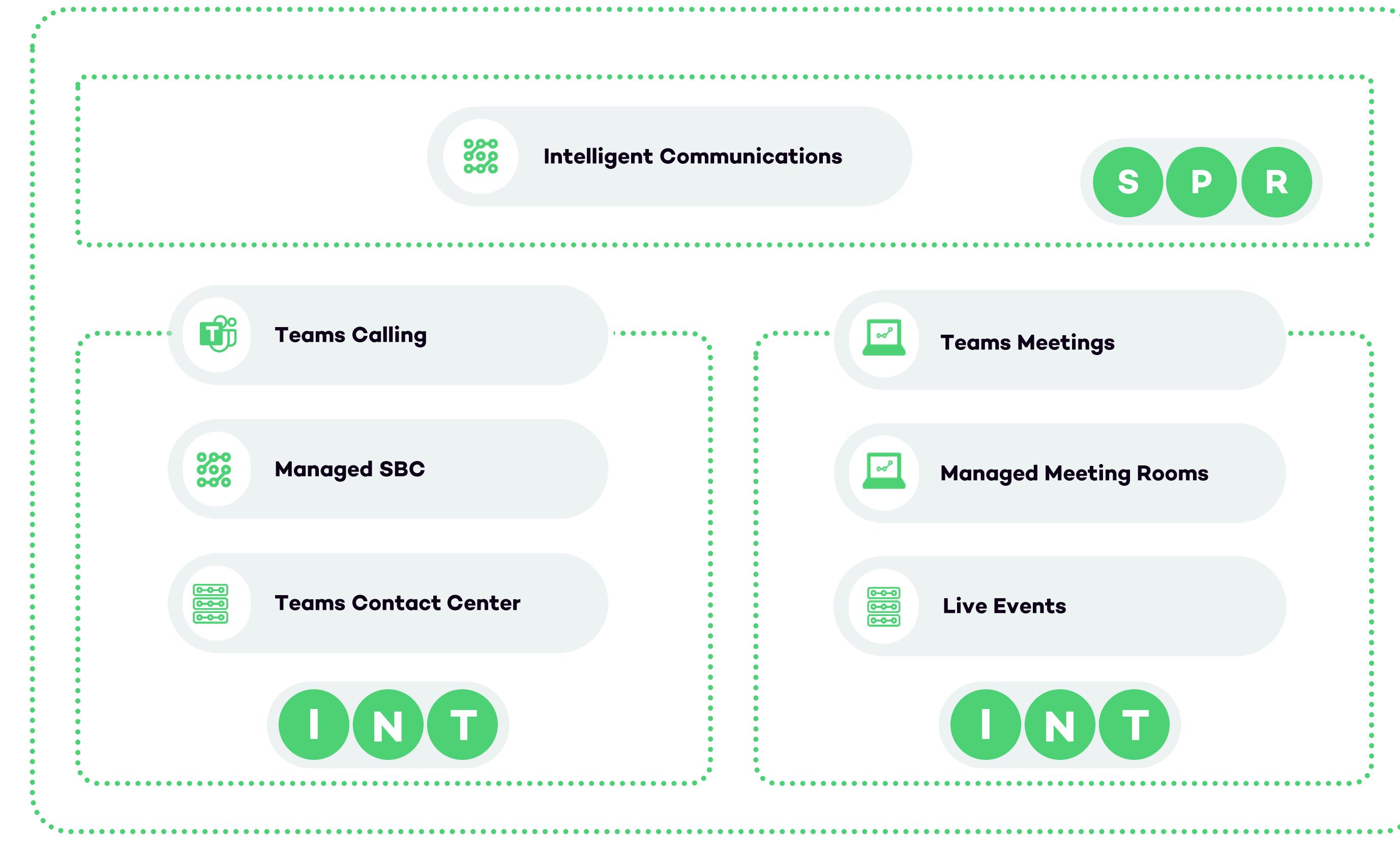


wortell

wortell  
We empower people.



# Wortell Meet

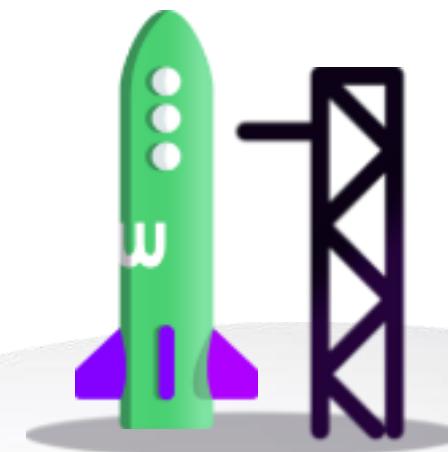


# Stappen naar Intelligente Communicatie

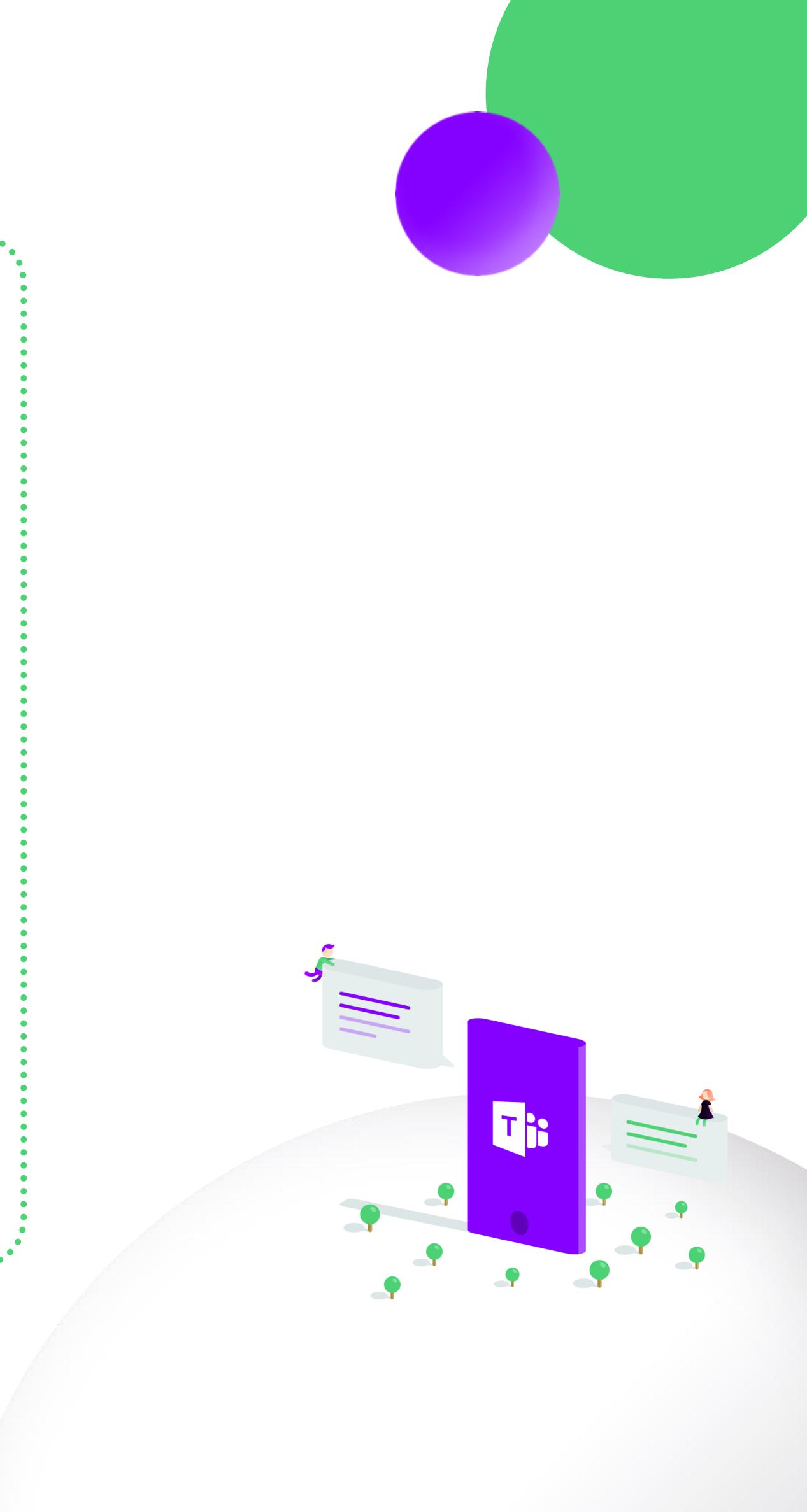
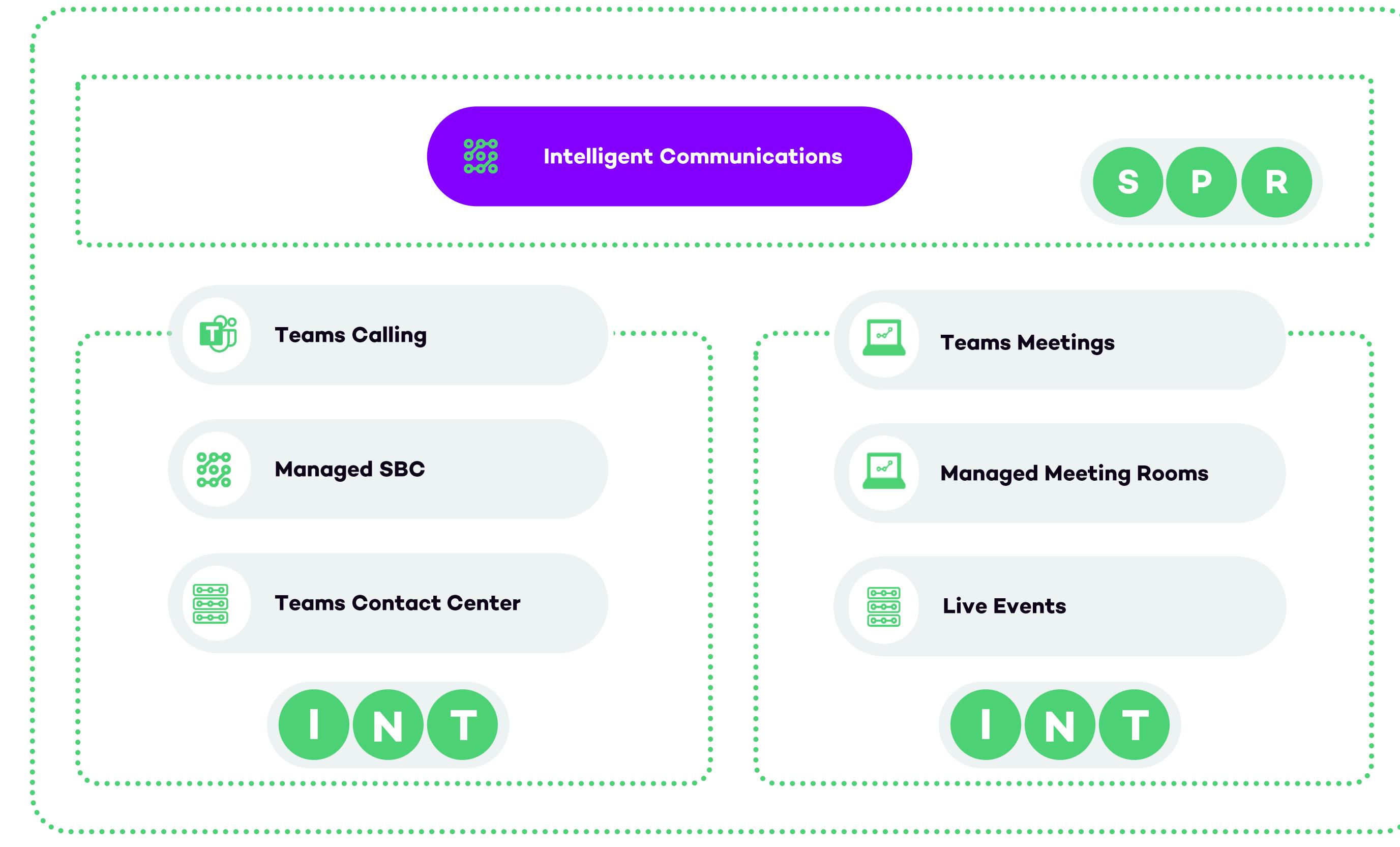


**Start**

# Onze Pijler Intelligent Communications

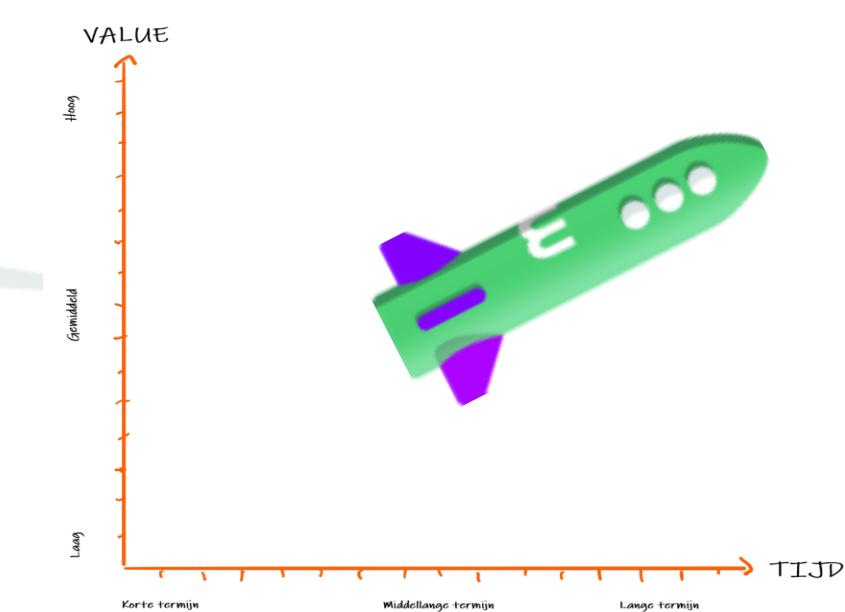


# Wortell Meet



# Intelligent Communications Strategie Roadmap

S



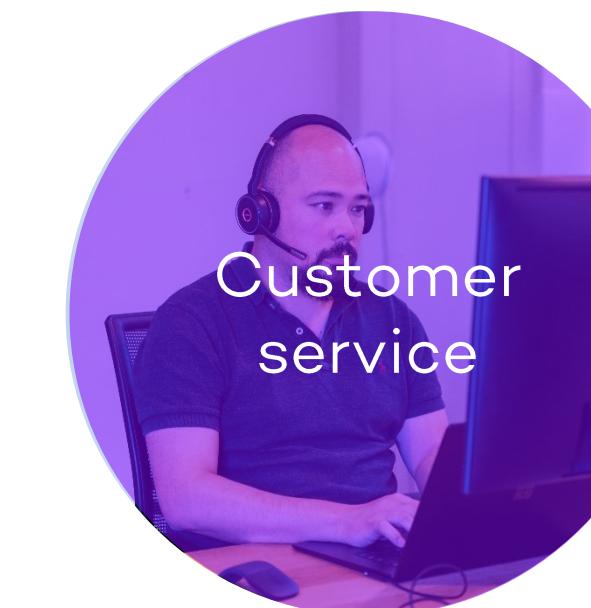
Betere interne  
communicatie



Persoonlijke  
bereikbaarheid



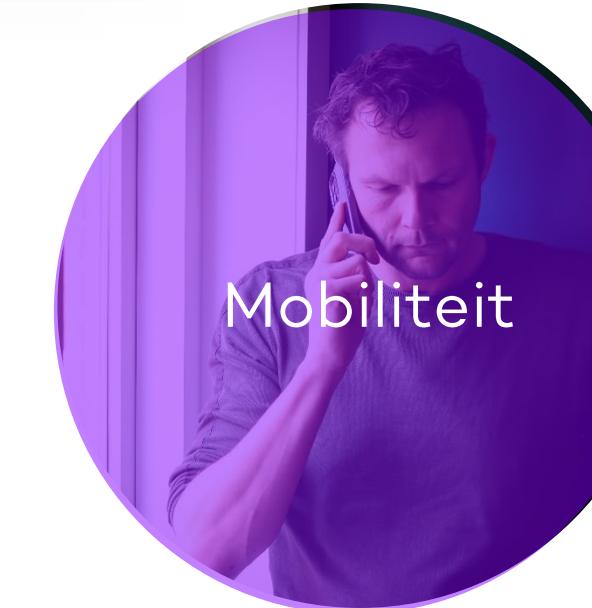
Diensten  
bereikbaarheid



Customer  
service



Thuiswerken



Mobiliteit



Hybride  
vergaderen



Live events  
broadcast

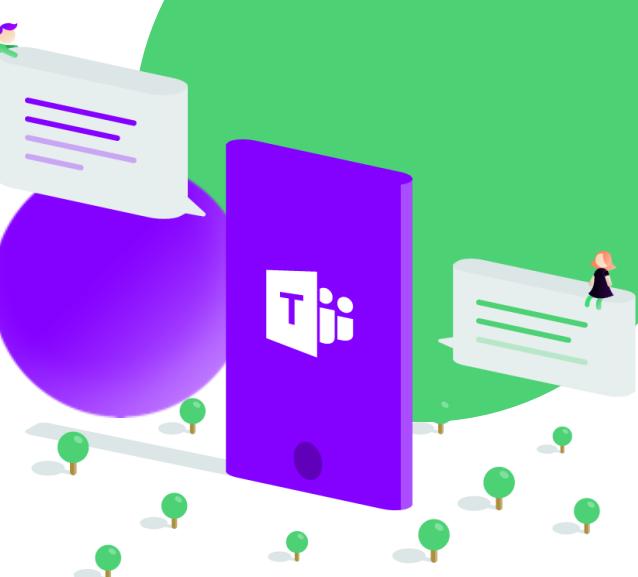
wortell

Intelligent Communications

## Hoe pakken wij dat aan?



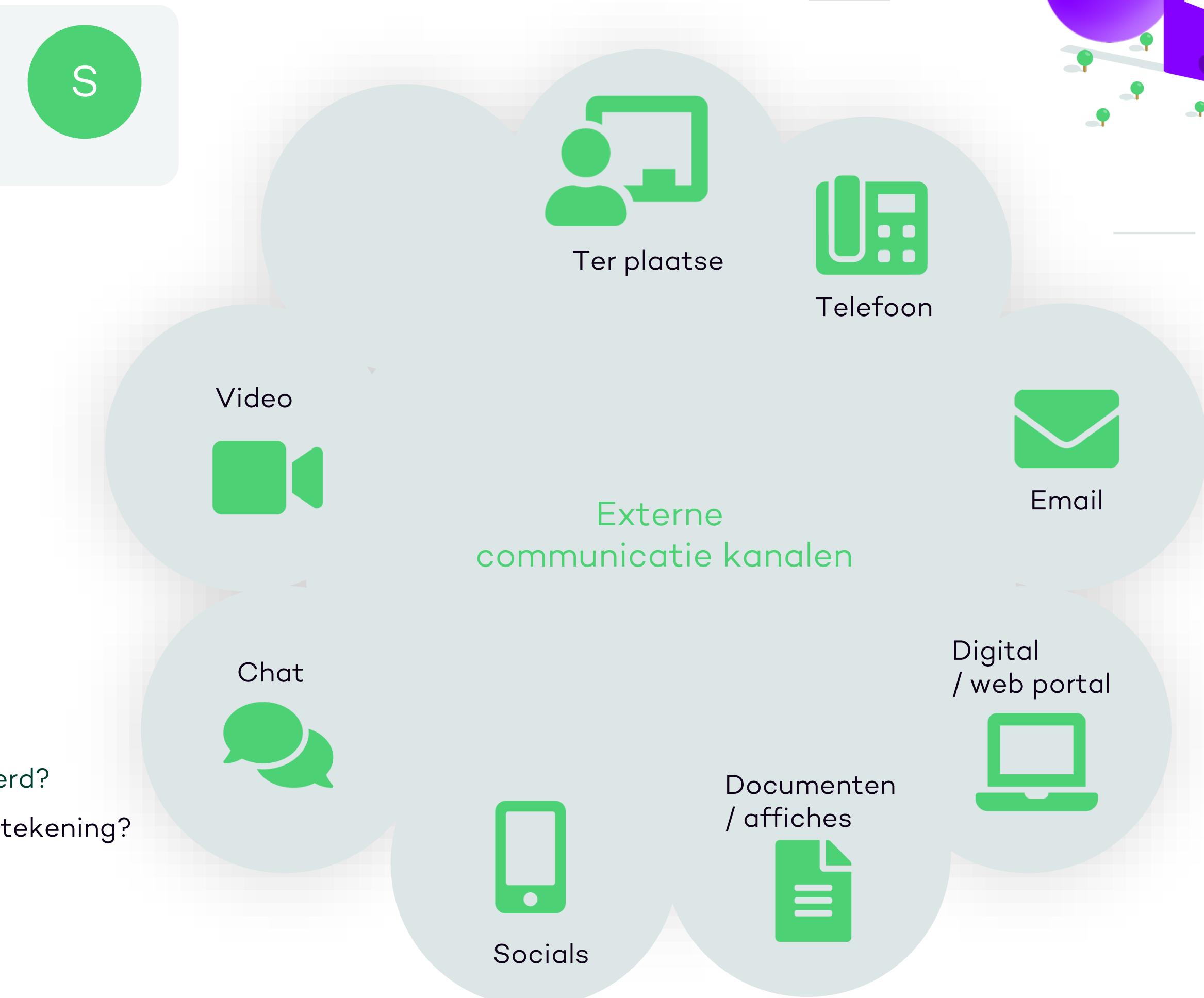
wortell



# **Teams Calling Strategie (AS IS – TO BE)**



- Welke telefoonnummers worden gecommuniceerd?
  - Welk telefoonnummer staat in de (e-mail) handtekening?
  - Wat zijn de telefonische openingsuren?



S P R

# Teams Calling

## Envisioning: Value Discovery

Teams Calling CIE

Device Discovery

Cloud Contact Center  
(Teams Native)

## Pre-assessments (AS IS)

Telephony & Facility

Network Readiness

Teams Readiness

IC functional enquête

S

Externe bereikbaarheid  
(AS IS- TO BE)

P

## Planning (TO BE)

Persoonlijk bereikbaarheid

User Personas & Policies

Diensten bereikbaarheid

Cloud Voice Architecture

Contact Center Call Flow

R

## Adoptie & Change

Communication Plan

Training Plan

Champions &  
Ambassadors plan

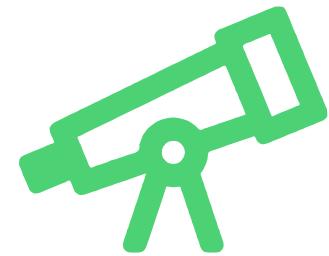
**Meet.**  
wortell



## Teams Meetings

### Strategie (AS IS – TO BE)

S



Strategie Workshop  
Meeting scenarios  
& facilities

- Teams Meeting / Webinar / Live Event
- Onsite / Online / Hybrid
- Intern / Extern participants
- Meeting etiquette (cultuur kader)

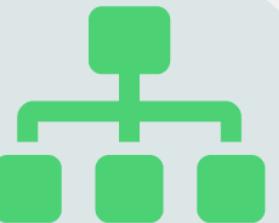
Crisis control room



Conference hall



Regular Meeting



Townhall



Brainstorm

Use case  
Scenarios



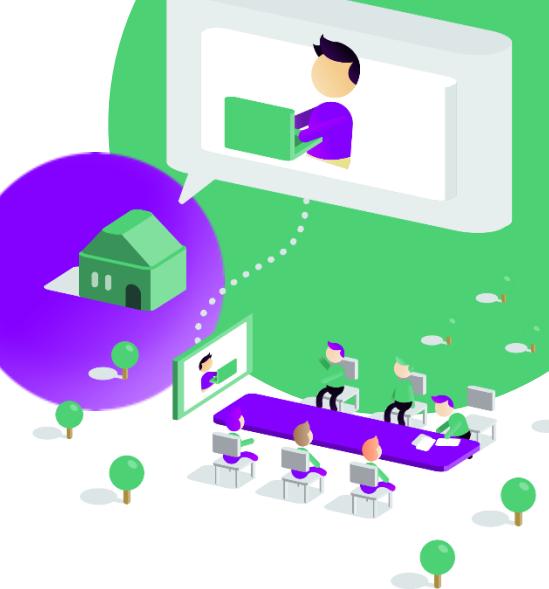
Focus room



Studio

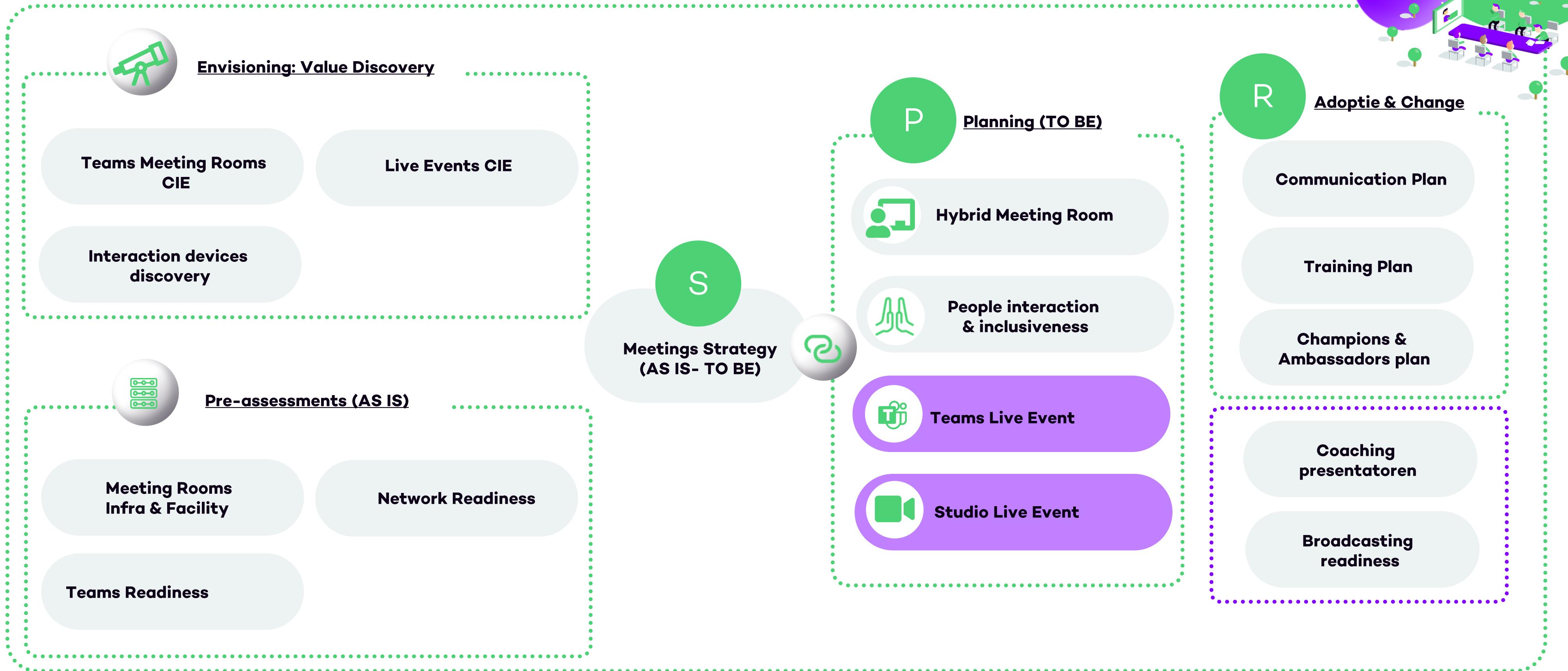


Classroom

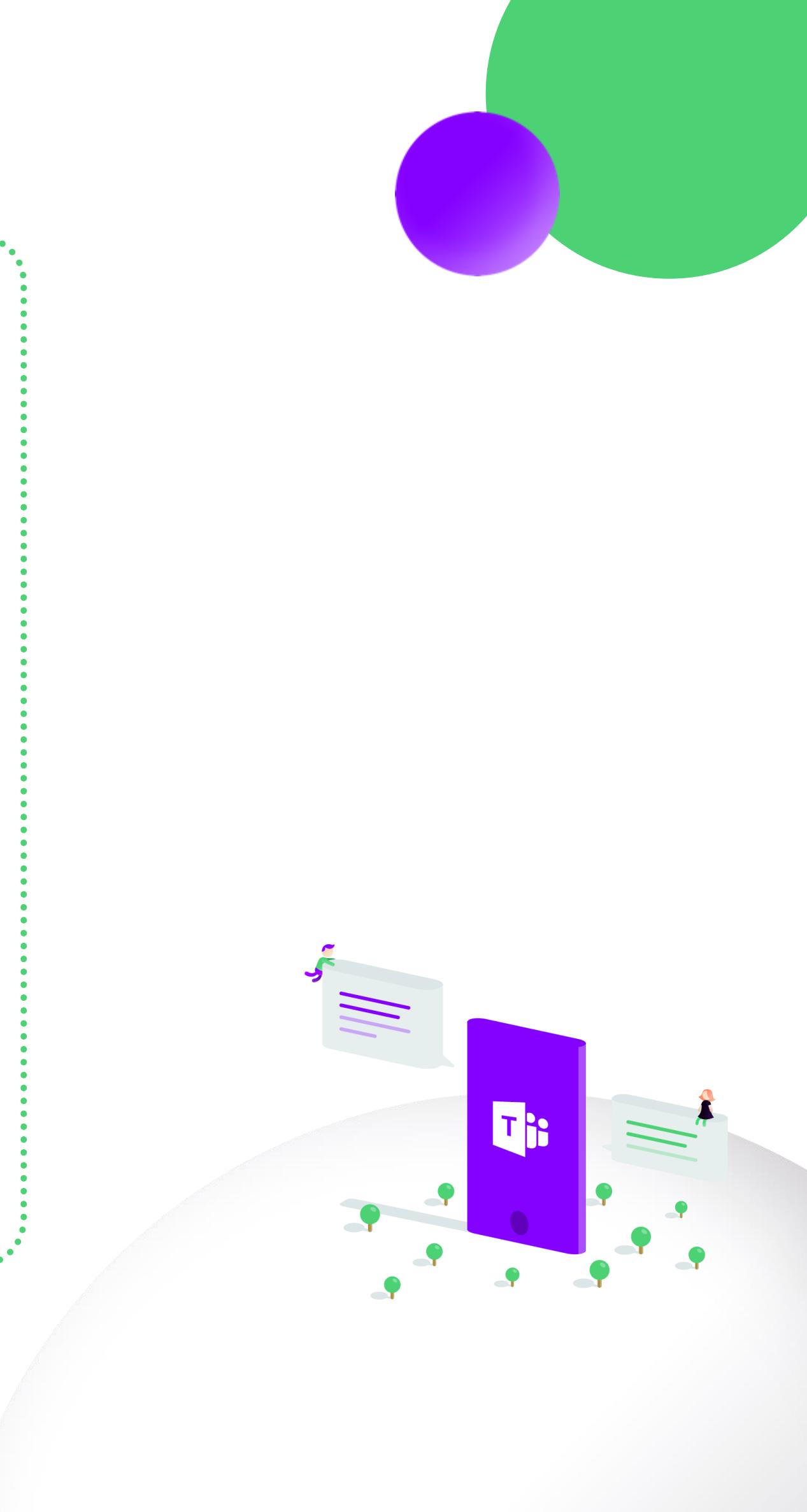
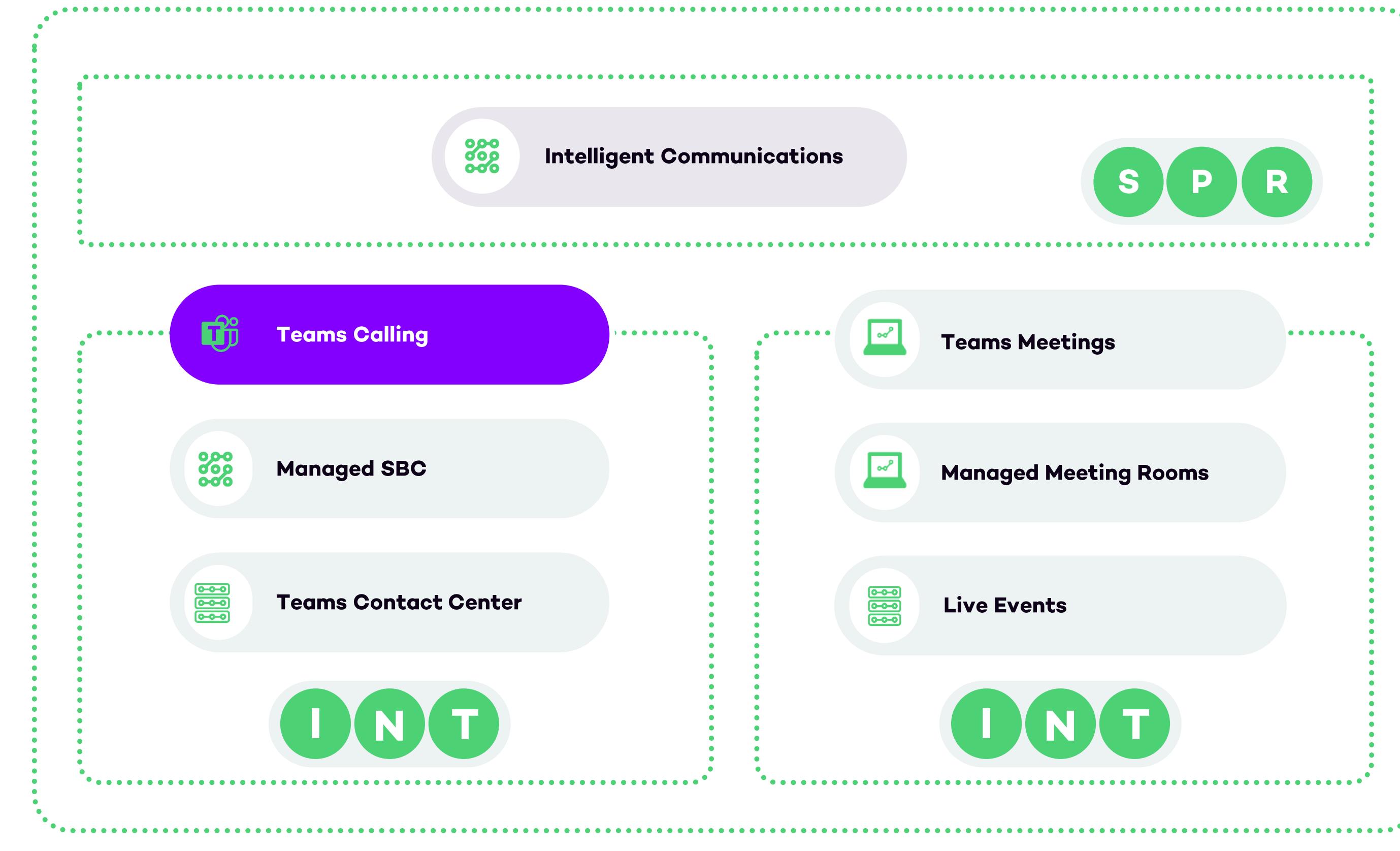


S P R

# Teams Meetings



# Competence Center Meet

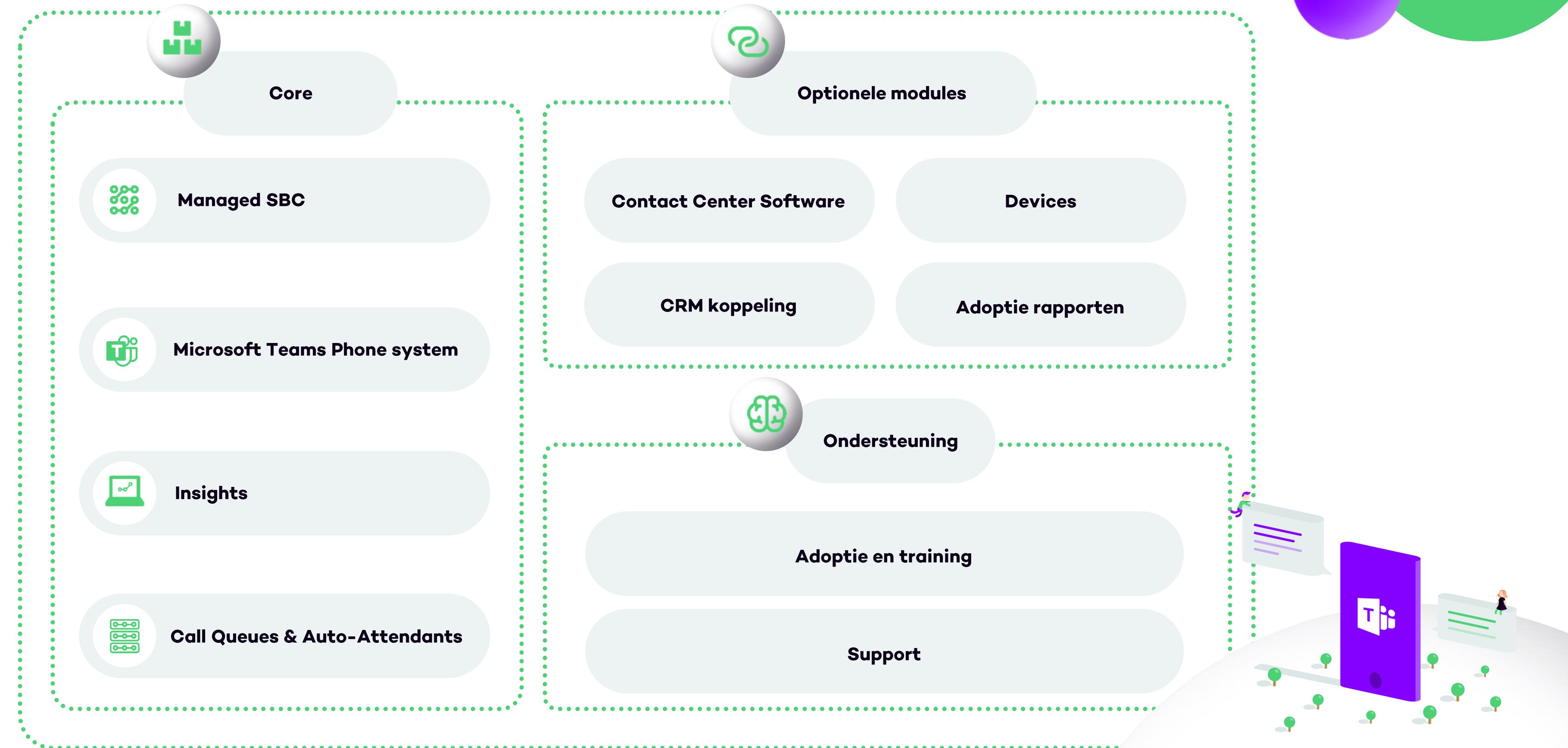


**Start**

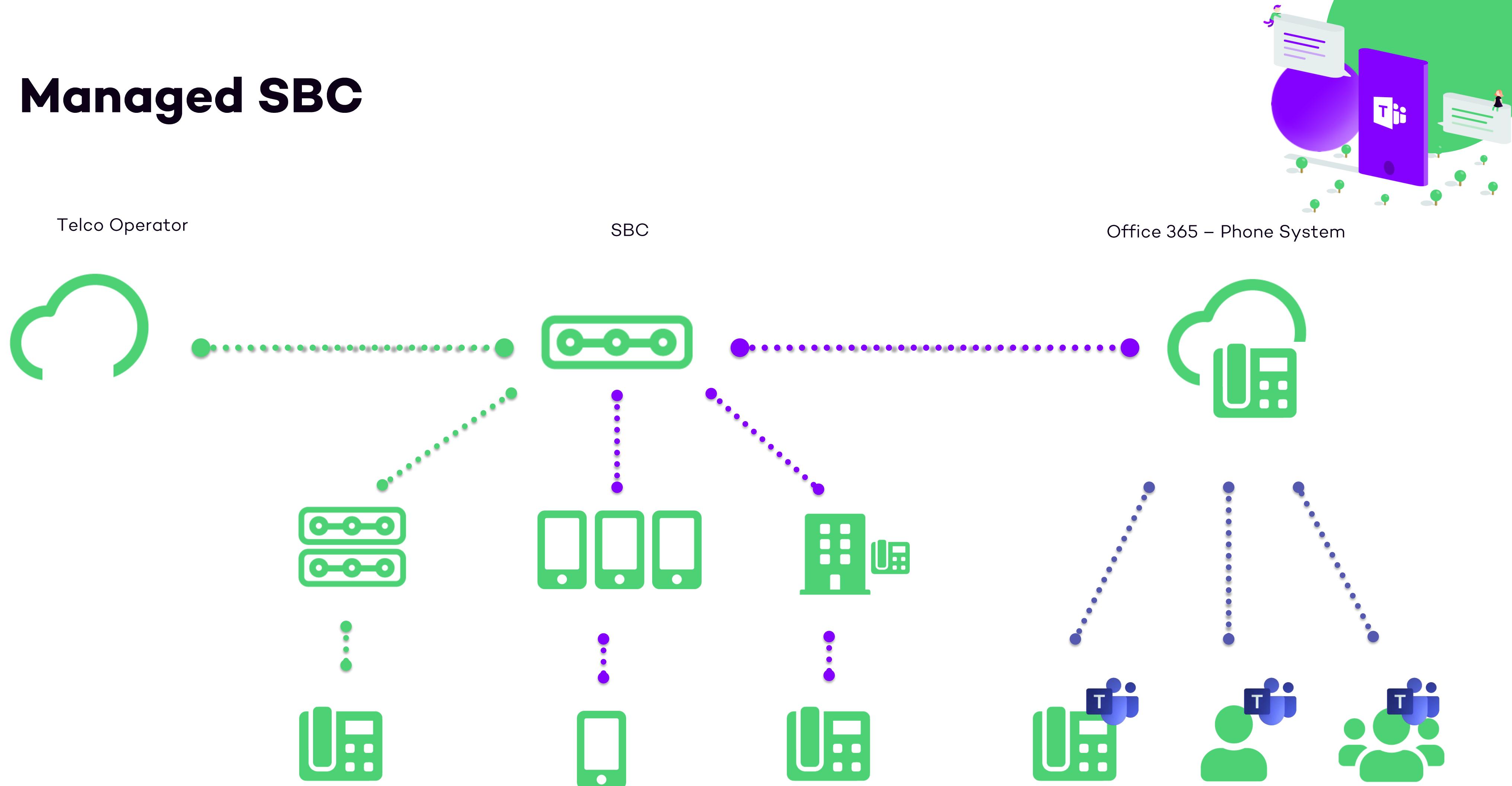
# **Onze Pijler Teams Calling**



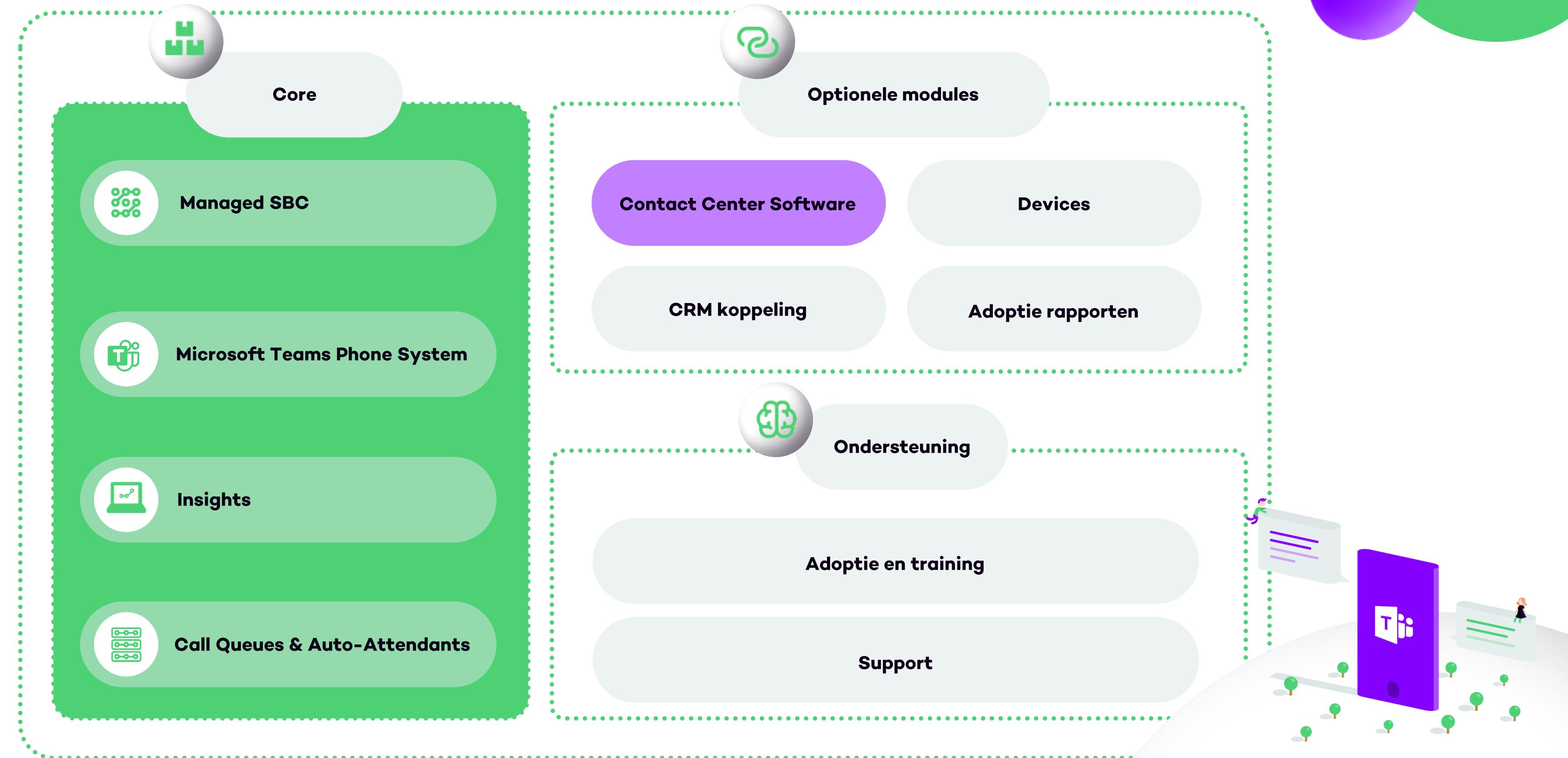
# Teams Calling.



# Managed SBC



# Teams Contact Center.



# Support layers Teams Calling



Managed SBC by Wortell

Monitored SBC

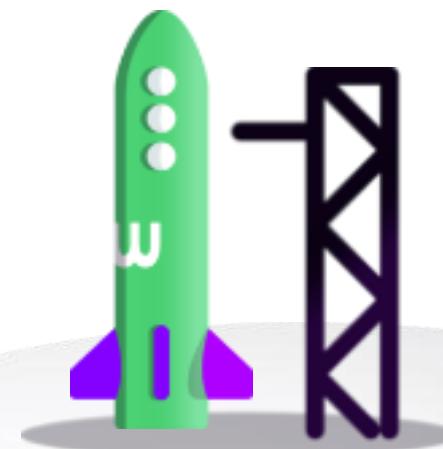
On Premises SBC

wortell

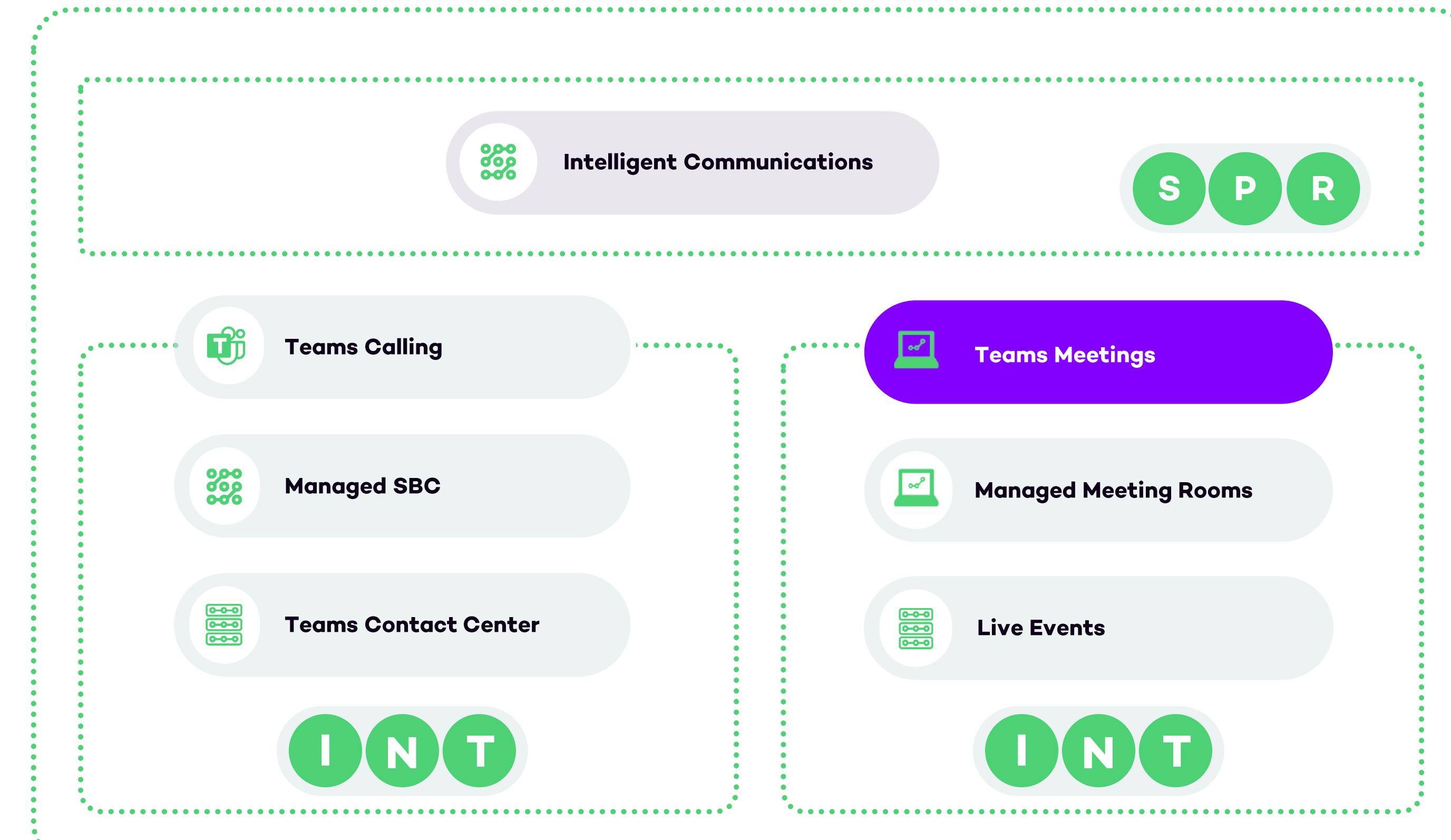
**Start**

# **Onze Pijler**

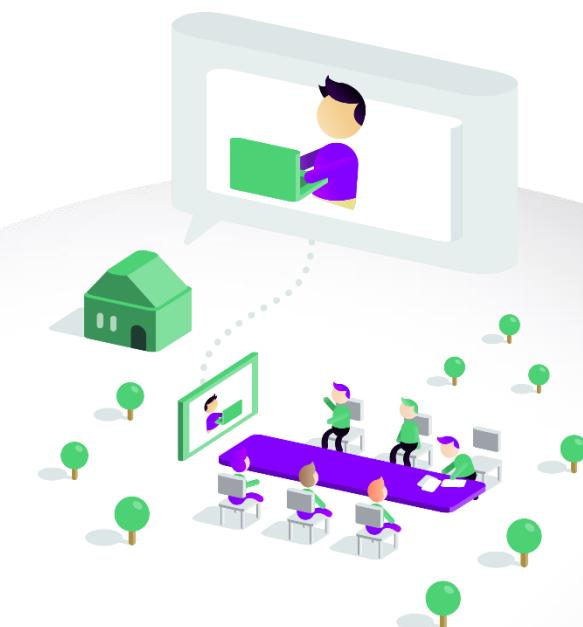
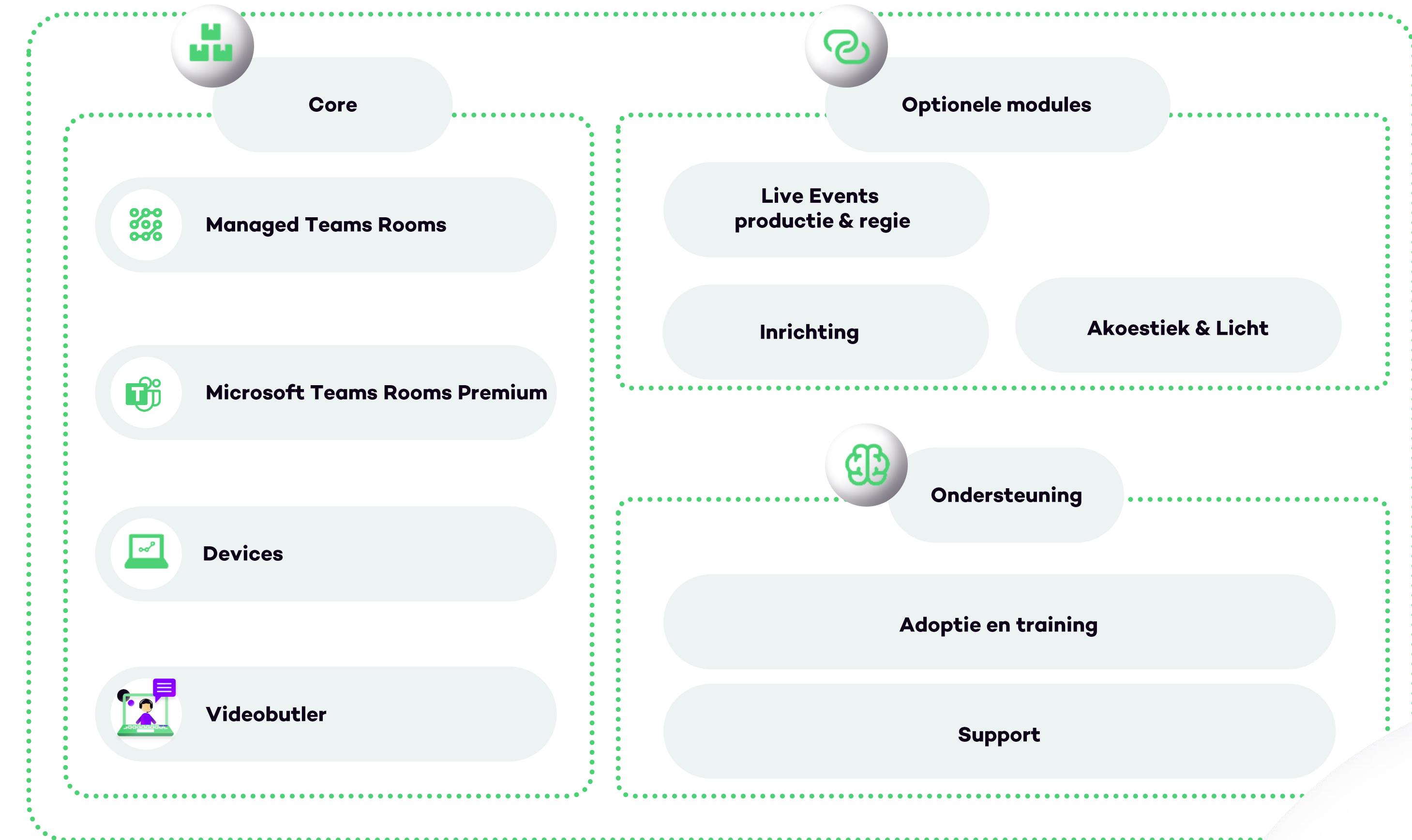
## **Teams Meetings**



# Wortell Meet



# Managed Meeting Rooms.



# Ruimte Archetypes

## Huddle Room Kleine vergaderruimte



- Kleinere ruimte gebruikt voor delen, samenwerken en simpele co-creatie
- Vergaderingen vaak korter van duur

## Grote vergaderruimte



- Middel tot grote ruimte geschikt voor meer traditionele vergaderingen en presentaties
- Ruimte opstelling met tafel en stoelen

## Co Creatie ruimte



- Flexibele ruimte gebruikt voor creatieve processen zoals agile teamsessies, brainstormsessies of ideevorming
- Toegang tot eigen werkplek en Office365 omgeving voor de juiste co-creatie mogelijkheden

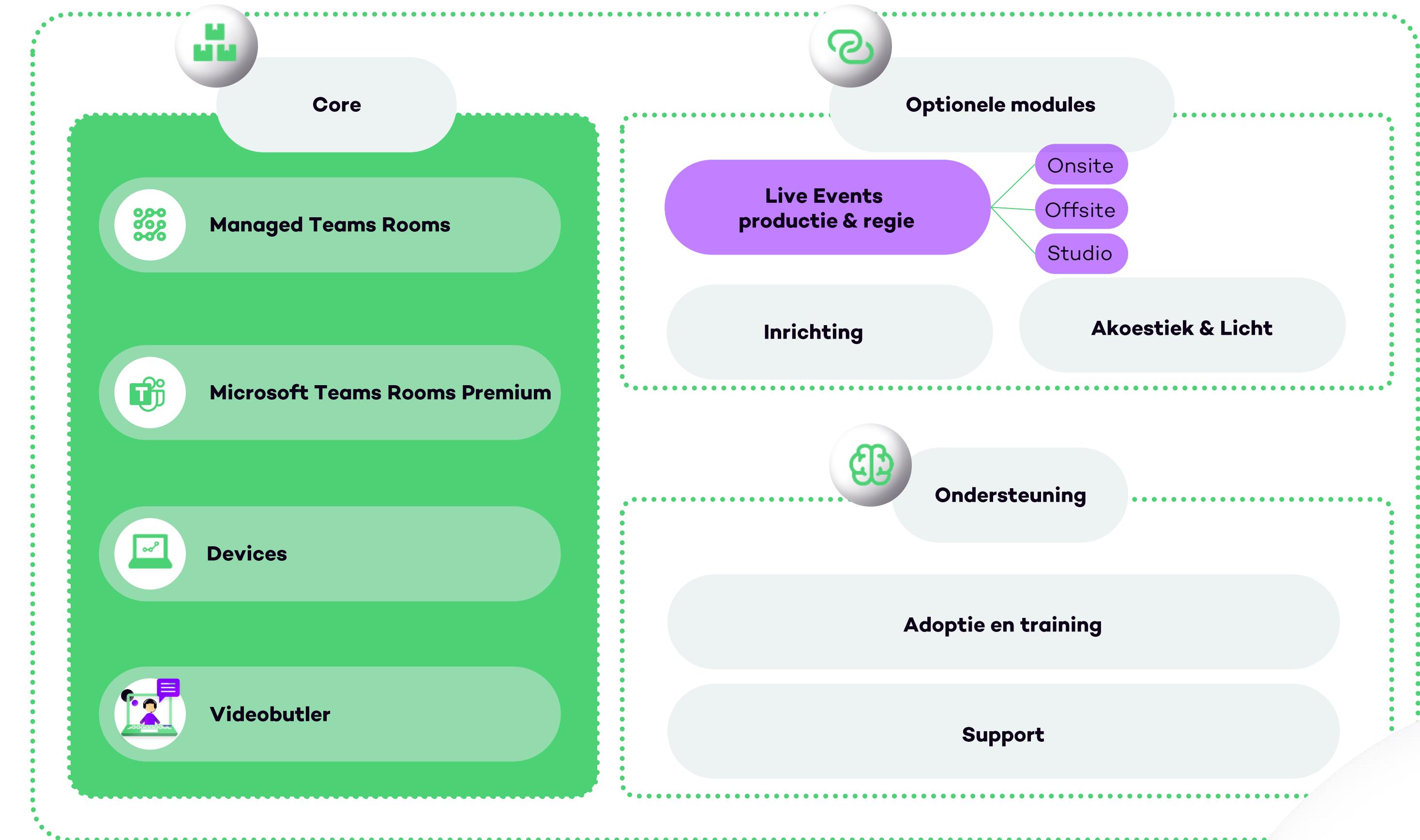
## Teams Studio



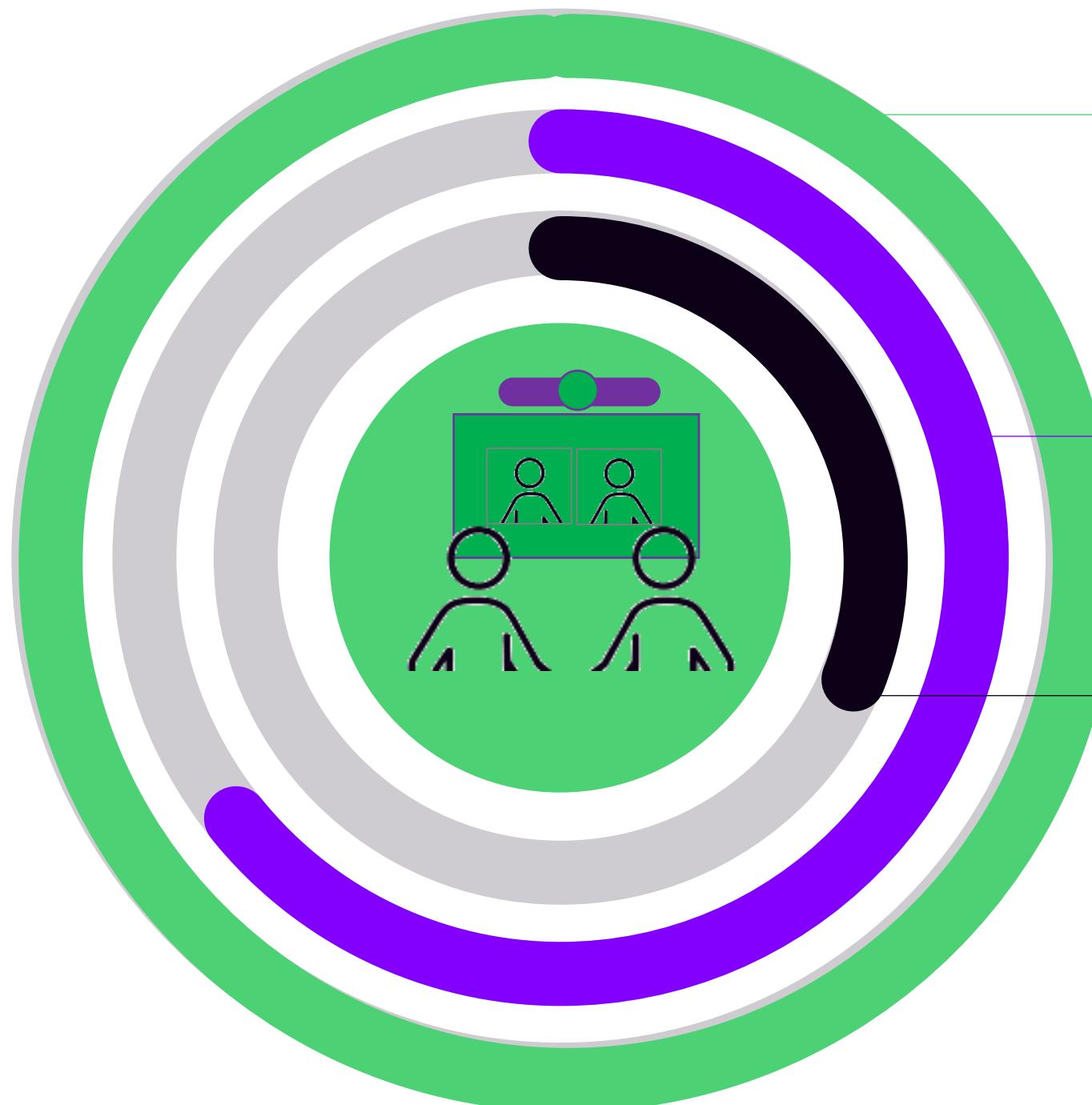
- Vast ingerichte ruimte met meerdere camera's voor het geven van online trainingen en company updates



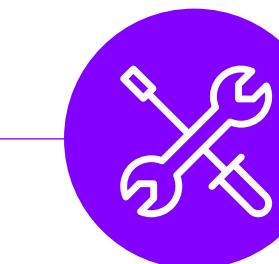
# Teams Live Events



# Support layers Managed Meetings



Managed Meeting Room by Wortell



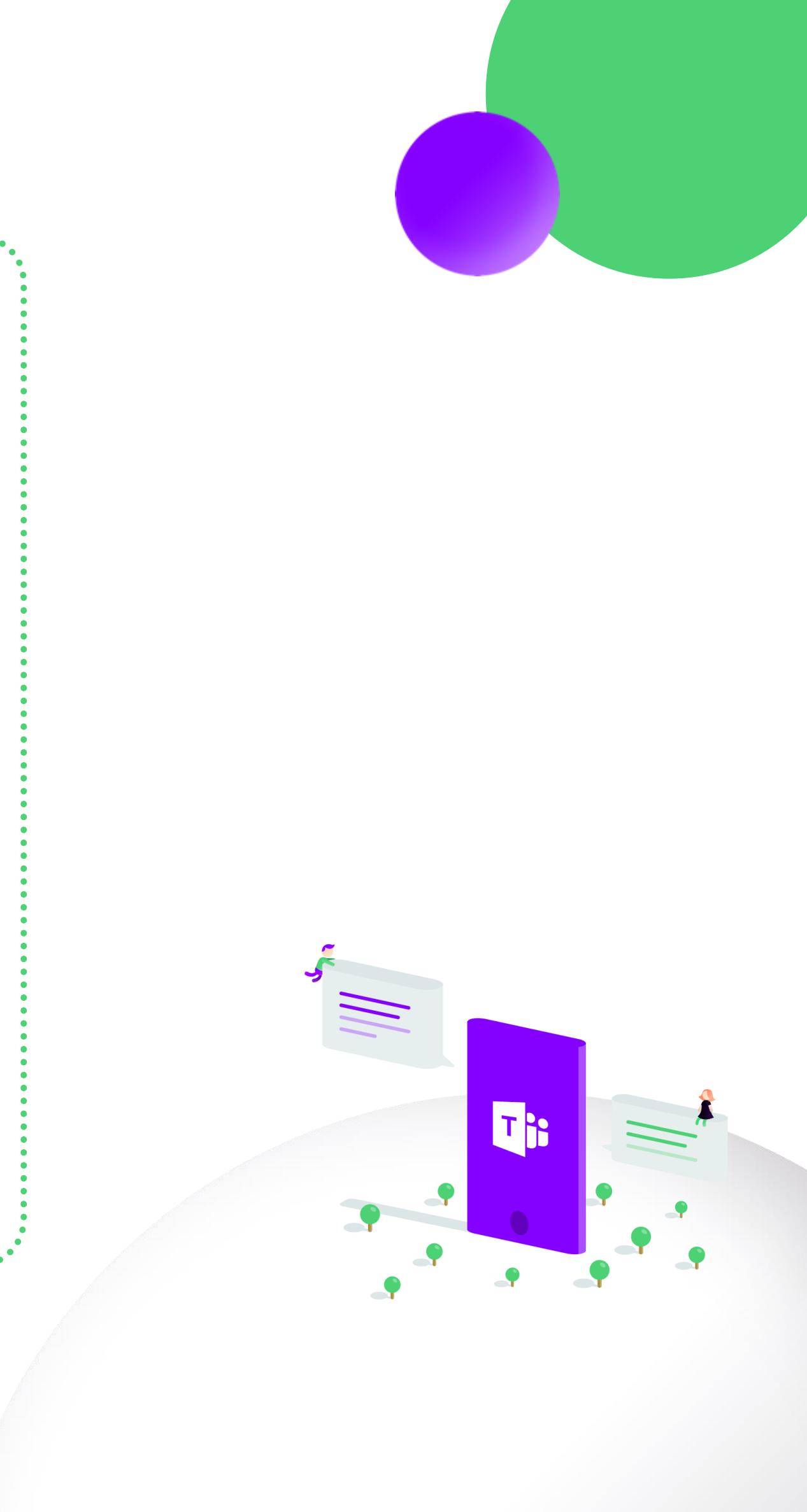
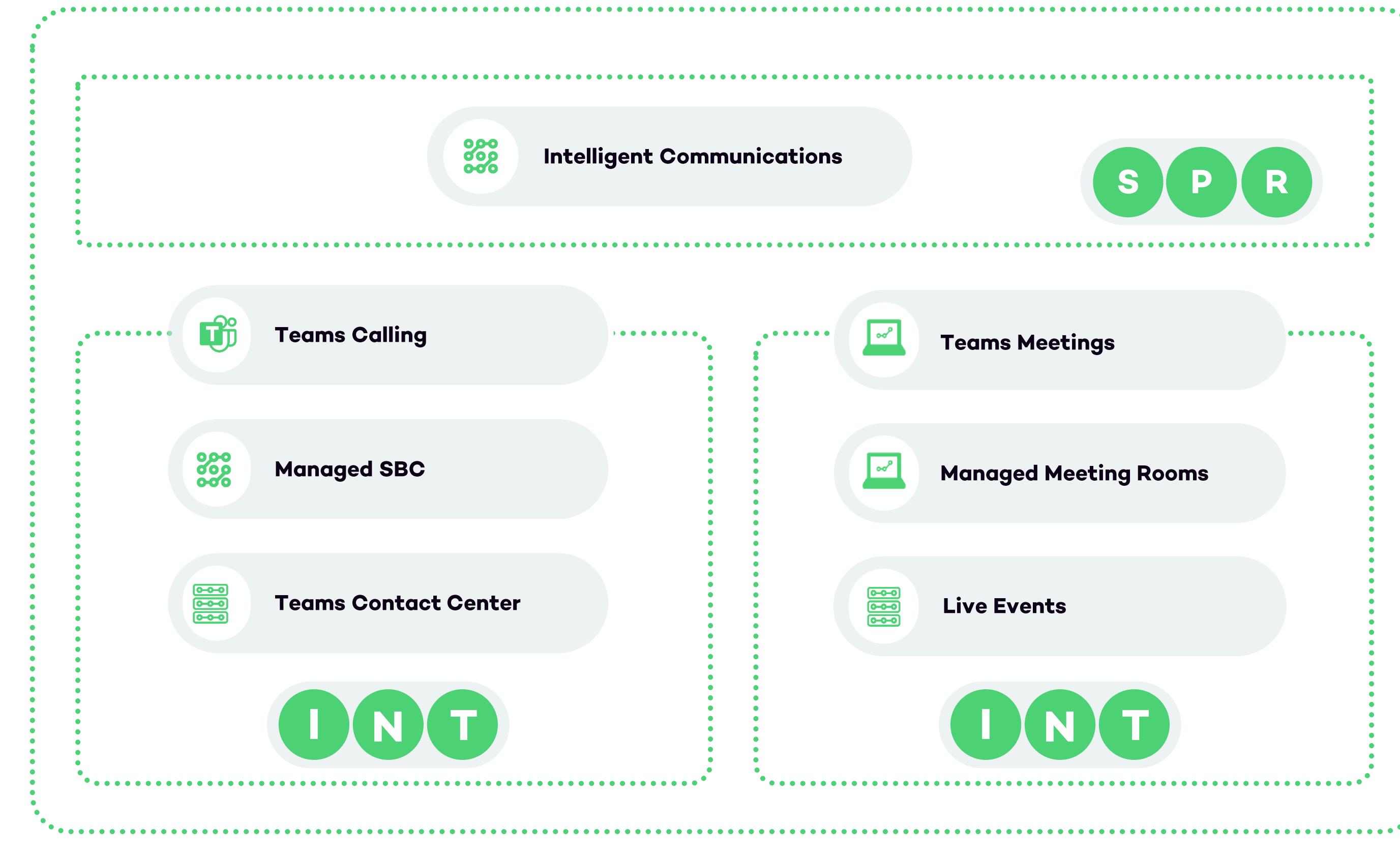
Teams Room Premium



Teams Room Standard

wortell

# Wortell Meet



**26 OKTOBER 2021**

# wortell Belgium launch event

**Blij dat je erbij was!**

Feedback over het event? [marketing@wortell.be](mailto:marketing@wortell.be)

Meer weten over onze producten & diensten? [sales@wortell.be](mailto:sales@wortell.be)

